EXCLUSIVE NETWORKS

At a Glance

f5

FORTINET.

SentinelOne™

Infoblox
CONTROL YOUR NETWORK

gemalto
security to be free

Gigamon®

FireEye®

proofpoint

rubrik

ivanti

NUTANIX.

SKYBOX
SECURITY

exabeam

PURESTORAGE®

CLOUDIAN

Mellanox
TECHNOLOGIES

Exclusive Networks

Staying ahead of change to build channel market success

Exclusive Networks is the Middle East's award winning specialist Value Added Distributors focused on security and virtualization. We offer the Middle East Resellers an excellent opportunity to capitalize on their growing customer bases by providing end-to-end IT security solutions, while assisting them in the full lifecycle of the project.

With focus on pure Value-Added Distribution (VAD), Exclusive Network Distributors have the global knowledge and local experience to deliver an unparalleled level of service, support, logistics and competitive pricing to the Middle East IT marketplace. Exclusive Networks Group is the only VAD offering this consistency of service and execution across Europe, the Middle East and Africa. With offices, stock holding, marketing and engineering resource in over 20 countries, Exclusive Networks Group drastically decreases the cost and burden of serving the pan-European market, while significantly increasing the speed of returns from it.

> " It is not the strongest of the species, nor the most intelligent that survives. It is the one that is most adaptable to change "
>
> - Charles Darwin

Exclusive Networks Leading Security Solutions include:

Fortinet provides Advanced Threat Protection (ATP) for carriers, data centres and enterprises of all sizes. Providing network security via industry leading solutions such as NGFW, Email, Web, Endpoint and Sandbox.

F5 Networks provides solutions for an application world. F5 helps organizations seamlessly scale cloud, data center, and Software Defined Networking (SDN) deployments to successfully deliver applications to anyone, anywhere, at any time.

SentinelOne Next Generation Endpoint Security Solutions that predict, prevent, detect and respond, at machine speed.

Infoblox provides Automated Network Control, specialising in DNS, DHCP and IP address management (DDI) appliances.

Gemalto delivers an easy to use technologies and services to businesses and governments, authenticating identities and protecting data so they stay safe.

Gigamon offers the industry's number one visibility platform to optimize data in motion as volume, speed and threats grow exponentially.
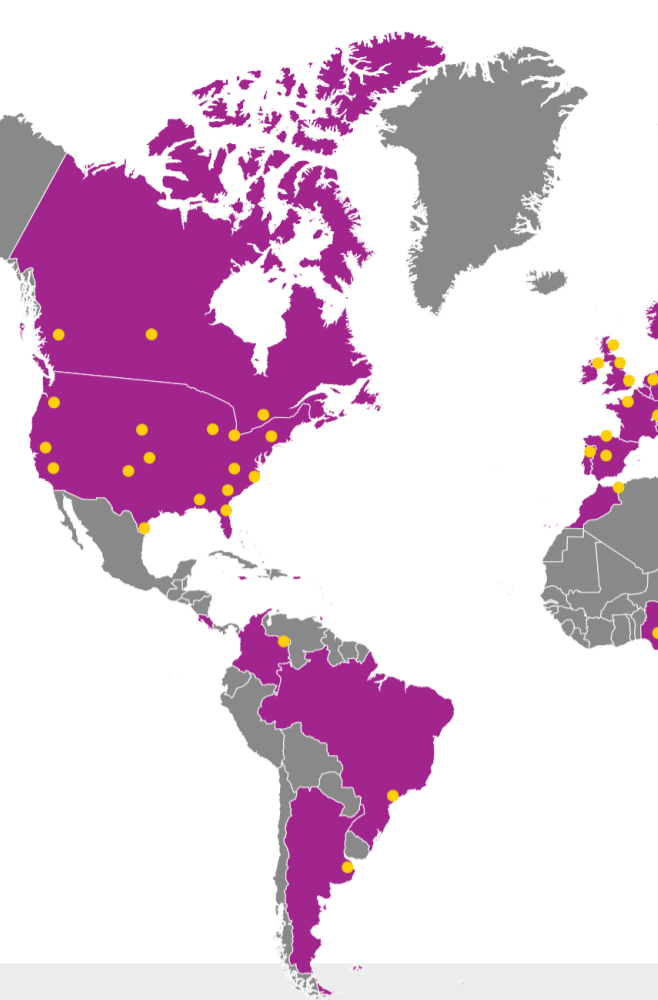
Proofpoint provides comprehensive cloud-based cyber security solutions that protect organizations from advanced threats and attacks that target email, mobile apps, and social media.

Exabeam provides security intelligence and management solutions to help organizations of any size protect their most valuable information.

FireEye has invented a purpose-built, virtual machine-based security platform that provides real-time threat protection.

Skybox solutions drive effective vulnerability and threat management, firewall management and continuous compliance monitoring.

Ivanti offers systems management, patch management that you can use with or without SCCM.

Why Partner with Exclusive Networks?

- Competitive advantage through differentiation.
- Compelling new propositions to take to market under your own brand.
- Extensive pre-sales support to build qualified leads and close deals.
- Anywhere, anytime delivery via global logistics and on-the-ground services support in 100+ countries.
- Market insights addressing rapid changes to the technology and threat landscape, enabling a more strategic engagement with customers.
- The ability to take advantage of all these opportunities with minimum risk or distraction, and remain focused on core business.
- An environment for growth and success, leveraging the global resources, relationships and service capabilities of Exclusive Group.

Gigamon® **proofpoint.** **exabeam** **FireEye™** **SKYBOX SECURITY** **ivanti**

EXCLUSIVE NETWORKS **CARM** CYBER ATTACK REMEDIATION & MITIGATION

Next Generation, Profitable, Security Begins With a CARM Approach

CARM (Cyber Attack Remediation & Mitigation) is Exclusive Networks' unique cybersecurity solution framework, driving a portfolio of disruptive and innovative cybersecurity solutions on the journey to address changing risk.

CARM satisfies business objectives for greater security and agility, protecting core data and infrastructure, meeting tough new compliance, and empowering organisations with the freedom to take risks as securely as possible.

STEP 01 PREVENTION Defend

STEP 03 REACTION Remediare & Forensics

STEP 02 DETECTION Identify & Respond

BIGTEC
DATACENTRE TRANSFORMATION

Introduction of the BigTec Portfolio

BigTec is the value added distributor for Datacentre Transformation. As enterprises look to increase the performance and flexibility of their core IT and data assets, while streamlining expenditure into an OPEX model, BigTec helps its partners harness the opportunities from new cloud architectures and virtualised datacentre functions that are progressively more web-scale and software-defined.

The evolution to full virtualisation of complex IT functions is embodied by BigTec's enterprise transformation framework guiding partners and their customers from physical to hybrid and virtual datacentre environments. Currently BigTec's portfolio contains four compelling vendors:

Nutanix is the hybrid computer-storage platform for high-scale virtual computing initiatives. BigTec is leveraging the power and flexibility of the Nutanix appliance to support high-margin sales as well as innovative approaches in the software-defined datacentre.

Rubrik is the first cloud data management platform that delivers data protection, search, analytics, compliance, and copy data management to hybrid cloud enterprises.

Cloudian brings the flexibility and simplicity of public cloud storage into our customers' data centers, simplifying management and reducing TCO by 70% versus conventional storage systems.

Pure Storage provides enterprise, all-flash data storage solutions that deliver data-centric architecture to accelerate your business for a competitive advantage.

Mellanox Technologies is a leading supplier of end-to-end InfiniBand and Ethernet interconnect solutions (networking) and services for servers and storage

NUTANIX.   rubrik   CLOUDIAN®   PURESTORAGE   Mellanox TECHNOLOGIES

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