



INFOBLOX WORLDWIDE CHANNEL PARTNERS

Reference Document of Resources

Updated March 19th, 2020

Document Objective:

Provide our channel partners with a single document to locate and leverage the most important resources they need in the course of conducting business with Infoblox and our mutual customers.

For Questions or Support:

For any questions or guidance needed on anything in this document, please email:

ChannelPrograms@Infoblox.com.

START HERE:

[How to Do Business with Infoblox](#)

[Infoblox Partner FY20 SPIFFs](#)

RESOURCES FOR SALES AND PRE-SALES PARTNERS:

[WW Partner Portal Login](#)

[FY20 Program Accreditation Requirements](#)

Learning Paths:

(please log into <https://infoblox.litmos.com> first)

- [2020 Partner Accreditation - Working with Infoblox](#)
- [2020 Partner Accreditation - Core Network Services](#)
- [2020 Partner Accreditation - Security](#)

[Winning Big with the BuildingBlox Partner Program](#)

[Infoblox Partner Training and Accreditations Site](#)

[Infoblox Partner Training Portal for Litmos](#) – (please log into <https://infoblox.litmos.com> first)

[Infoblox WW Partner Announcements](#)

[Infoblox Partner Communications Site](#) - Source for Partner Announcements, Monthly Partner Pulse Newsletter, Monthly Bloxcast Webinars, and Partner Calendar

RESOURCES FOR SALES PARTNERS:

[Infoblox Partner Deal Registration Process](#)

[Infoblox Virtual NFR Program](#)

[Infoblox Partner Activation Kits](#)

- [Security Ecosystem PAK](#)
- [TTU PAK](#)
- [B1DDI PAK](#)

[Infoblox Virtual Instructor Led Training \(VILT\) Registration Site](#)

RESOURCES FOR PRE-SALES PARTNERS:

[Infoblox DNS Data Exfiltration Demo \(DEX\) login](#)

[Infoblox Security Assessment \(SA\) login](#)

[Infoblox Demo Center Portal](#)

[Infoblox Security Ecosystem Integrations Overview video](#)

[Infoblox Integration with Splunk Phantom Demo video](#)

[Infoblox Integration with ServiceNow Demo video](#)

[Infoblox Integration with Palo Alto, Tenable, Rapid7 Demo video](#)

[Infoblox vCloud Access Portal for Partners](#)

[Infoblox Dossier Express Sample Reports](#)

RESOURCES FOR INFOBLOX CUSTOMERS:

[Infoblox Secure Cloud Managed Network Services – short video \(Public\)](#)

[Infoblox Next Level Security – short video \(Public\)](#)

[Infoblox Ecosystem Integrations Page \(Public\)](#)

[Infoblox Technical Customer Education Site \(Public\)](#)

[Infoblox Product Documentation Site \(Public\)](#)

[Infoblox Customer Support Overview Site \(Public\)](#)

[Infoblox Customer Support Portal \(Public\)](#)