Value Added Services and Technologies (VAST) Group

Disruptive Distribution
Accelerating market entry and growth for innovative cybersecurity technologies
We are the Value-Added Services and Technologies (VAST) Group, accelerating the growth of disruptive and innovative technologies around the world.

With a growing global presence and influence in fast-changing technology markets, the Exclusive Group continues to breed success from a unique business model and unwavering business principles.

• Exclusive Networks, the cybersecurity VAD
• BigTec, the datacentre transformation VAD
• ITEC Exclusive Global Services
• Exclusive Capital, IT asset financing and leasing
Here at Exclusive Networks we accelerate market entry and growth for innovative cybersecurity, networking and infrastructure technologies. This makes us the go-to choice for market leading technologies and reseller partners.

Exclusive Networks continually challenges traditional VAD models, redefining value and creating differentiation. We call this ‘Disruptive Distribution’.

• Our business model of a single touch/multiple markets VAD, is unique.

• We combine specialist value-adding technical and marketing support, with the volume and reach of a global distributor.

• Reseller partners around the world rely upon us to boost their business opportunities and achieve new revenues from the changing technology landscape.

BIGTEC

BigTec is the go-to value-added distributor partner for disruptive vendors at the heart of enterprise datacentre transformation.

As enterprises seek to increase the performance and flexibility of their core IT and data assets, while streamlining expenditure into an OPEX model, BigTec helps reseller partners and customers harness opportunities from new cloud architectures and virtualised datacentre functions that are progressively more webscale and software-defined.

BigTec is a distinct division within each country, not an extension of Exclusive Networks. This creates very small teams with their own focused objectives, all growing the same identity. It positions BigTec as a global force with a technology proposition very different to Exclusive Networks.
WEB-SCALE

Web-scale describes the tendency of modern architectures to grow at (far-)greater-than-linear rates. Systems that claim to be Web-scale are able to handle rapid growth efficiently and not have bottlenecks that require re-architecting at critical moments.

Our Web-Scale portfolio consist of datacenter technologies that have been traditionally available only for large web companies like Google and Amazon. Now these same technology that allowed those companies to scale to massive compute environments are being introduced into mainstream enterprises, with purpose-built virtualization properties.

In addition to cutting edge technologies web-scale concept defines solid integration and interplay of various datacenter functions.
- Hyperconverged infrastructure combining virtualization and storage
- Reduce power and space, smallest footprint
- Limitless scalability

- Automated and converged data management platform
- Webscale backup for virtual environments
- Eliminate the need for backup software

- Intelligent end-to-end interconnect solution for Ethernet and InfiniBand
- Highest throughput, lowest latency, reduced rack space requirement
- Simple management and integration to software defined datacenters and networks

- Storage solutions for all needs
- High application uptime and simplified data management
- Full scalability

- Infrastructure-agnostic cloud application management and orchestration platform
- Any app, any database, anywhere
- Optimizing resource allocation to lower cost and gain visibility

- Micro-segmentation for securing virtualized and cloud assets
- Security scales horizontally expanding elastically based on demand
- Micro-segment workloads, even from other workloads on the same hypervisor

- Virtualized Network Services Platform (VNS)
- Private and public cloud platforms and can extend to branch offices
- Extensive partner ecosystem

- Cloud Application Delivery Platform (CADP)
- Software Load Balancing Solution
- Reduced application provisioning time and TCO

- Self-manage resource allocation of applications in cloud environment
- Eliminate uncertainty and improve efficiency to maximize utilization
- Full scalability

- SD-WAN
- WAN optimization
- Hybrid WAN

- Flexible scale-out object storage
- The simplicity of the public cloud on hybrid cloud solutions
- The industry’s only 100% native S3 API for objects, plus SMB/NFS for files
EXCLUSIVE NETWORKS FINLAND VENDORS

- Next-Generation security platform
- Enable safely applications and prevent cyber threats
- Integrated NGFW, Advanced endpoint protection and threat intelligence
- ASIC accelerated high-performance security fabric
- NGFW, Email, Web, Endpoint, Secure Access and Sandbox solutions
- Scalability from telcos and large headquarters to small offices
- Unified threat prevention, detection and response in a single platform
- Machine learning and intelligent automation
- Rapid threat elimination
- Leading Web Application Firewall (WAF) vendor
- Database protection solutions
- Cloud based application delivery service with enterprise-grade security
- Cloud based backup and data protection
- Visibility and control over data
- Enterprise-grade collaboration capabilities
- Application performance testing
- Networking monitoring and testing
- Security resilience solutions
- Industry leader in DNH, DHCP and IP address management
- Automating network core functions
- Actionable network intelligence platform
- Network security policy orchestration
- Visibility and control across heterogenous networks
- Reduce the attack surface and ensure compliance
- Pioneer in cloud based WiFi
- Controllerless architecture
- Scalability from large campus and headquarters to small offices

- Multi-factor authentication
- Encryption and crypto management
- Protect and control access to sensitive data

- SIEM and log management with network and endpoint monitoring
- Compliance automation and assurance
- Detect, respond and neutralize damaging cyber threats

- User Behaviour Analytics (UBA) based threat and attack detection
- Prioritizing incidents and helping SOC staff respond effectively
- Powerful analytics layer over existing security technologies

- Cloud Access Security Broker (CASB)
- Discover, understand and secure cloud applications
- Protect sensitive data and mitigate risk across all cloud applications

- Visibility into both physical and virtual networks
- Scalable access to traffic
- Increased security efficacy

- Protect advanced attacks via email, mobile apps, and social media
- Protect the information created from advanced attacks and compliance violations
- Stop ransomware, phishing, spoofing, fraud and other attacks