



Sales Enablement Kits

Secure the Cloud

Secure the Future

Secure the Enterprise

Prisma Access
Prisma Cloud
VM-Series

Cortex XSOAR
Cortex XDR
Cortex XDR Threat Hunting

NGFW CN-Series

Subscriptions

Mildfire Panorama

Threat Prevention
URL Filtering
DNS Security

CloudGenix SD-WAN Data Loss Prevention (DLP)

PAN-OS 10.0

Cloud Security Fundamentals

Enterprise Security Fundamentals

Online eLearning



LevelUp

Self-paced eLearning, which is the same product training that Palo Alto Networks employees complete

Recommended Pre-Work



Sales Sprint Video

Two minute video providing a sales product overview - great place to start your product sales learning journey



Sales Dash Video

This video provides a brief sales overview of a security product add-on such as a subscription or service available for a Palo Alto Networks platform product



Whiteboard Video

Dynamic product overview to help the learner get a better understanding about the product and problems it solves



Train-the-Trainer Video

Video training of the overview deck - will not only deepen the learner's product knowledge, but also how to present the deck to others

Training Assets



Resource Guide

Product sales battlecard that will include links to other assets and trainings the learner may find beneficial in their learning journey



Overview Deck

Product sales training deck that provides a walkthrough of the customer challenges, competitive landscape and sales positioning



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