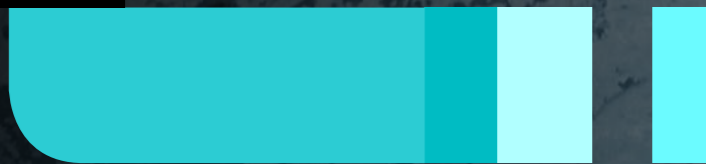


**FORTINET**

co-branding

# Capitalize on your FortiGate investment to address new Security challenges

DELIVER BEST IN-CLASS SECURITY TO A HYBRID WORKFORCE



**Solution for SMB**

# A hybrid workforce is the new normal

Before COVID, the number of remote workers was limited and their security was addressed through simple VPN connections.

Since a hybrid workforce became the new normal, new security challenges have arisen.



# Why VPN isn't good enough?



## No built-in security

VPNs were designed for privacy, not security. 57% of cyberattacks occurred while using a VPN\*.



## Employees connect directly to the internet

Direct access is always the easiest way, but leaves employees unprotected and exposed to intrusions, malware, spam, and malicious URLs.



## Employees connect directly to Cloud Apps

Cloud Applications like Office365 and Salesforce are now critical to companies, and unprotected direct access can create security issues.

Employees may also use other Cloud Apps (such as WeTransfer or Zendesk) unbeknown to Corporate IT. This uncontrolled "Shadow IT" can have serious negative consequences, ranging from security compliance issues to data leakage.



## Same remote access rules for everyone

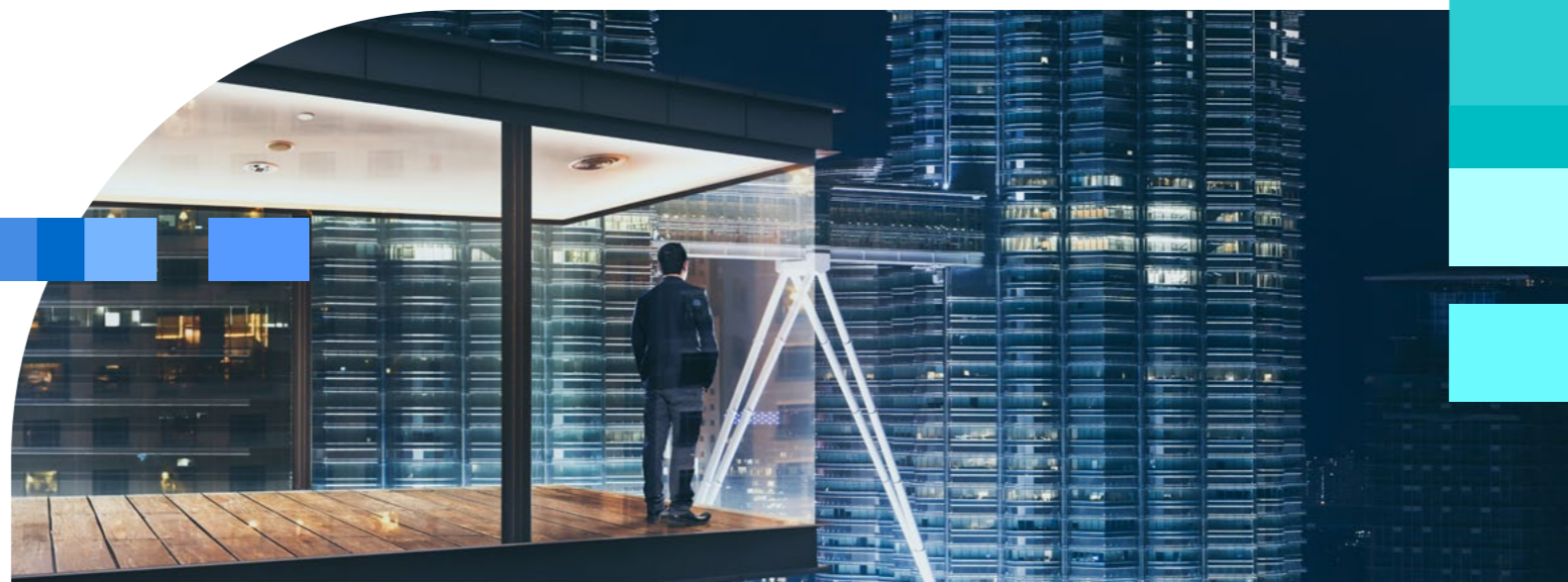
### One size can't fit all!

VPNs provide employees with unrestricted access to the network. This means no granularity on access rules to sensitive apps and data.

**Only 50% of workers say they use a VPN on public Wi-Fi\***

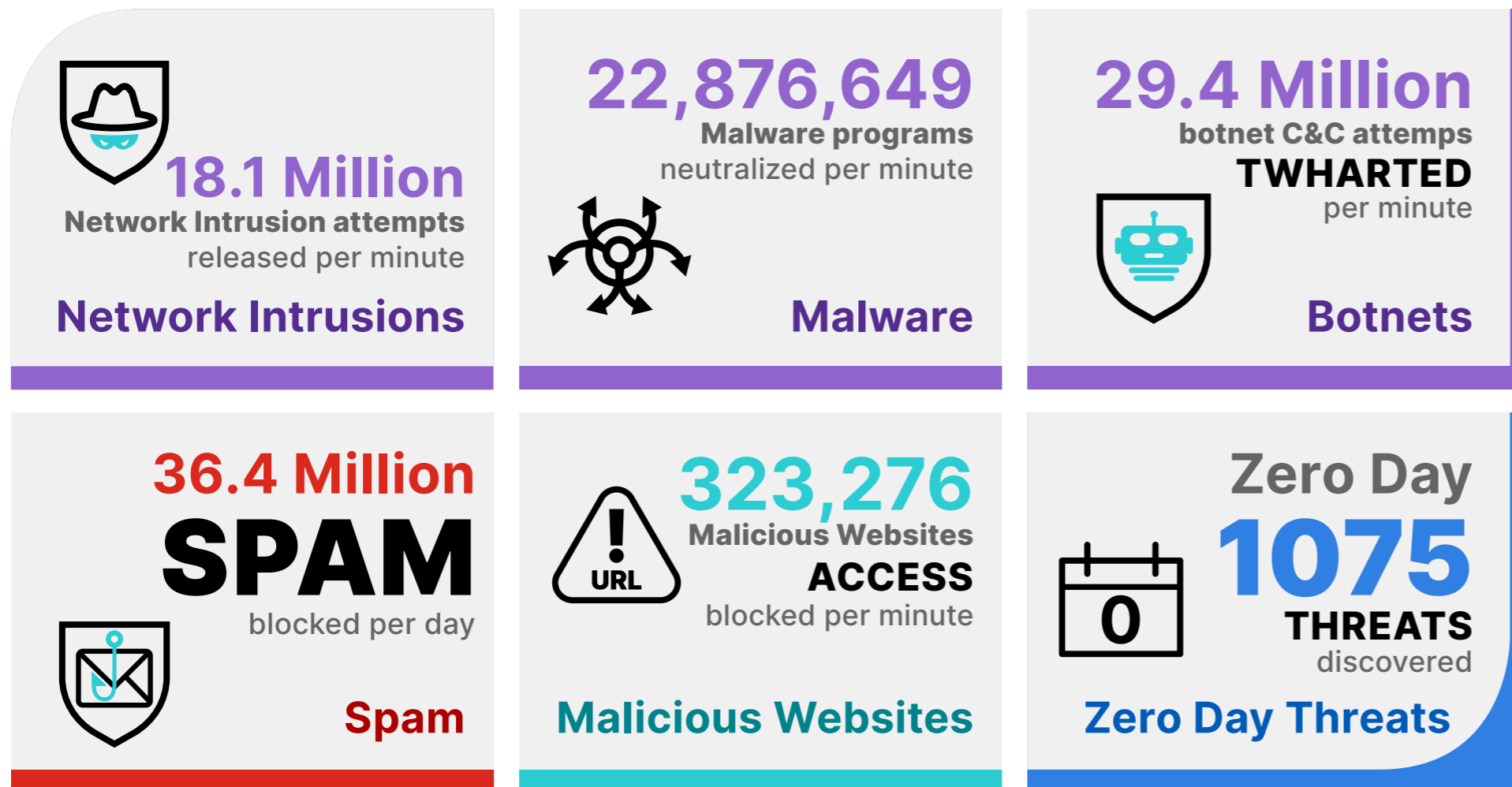
**57% of cyberattacks occurred while using a VPN\***

\*Forbes Advisor, Oct 2022  
[forbes.com/advisor/business/business-vpn-users-safety](https://forbes.com/advisor/business/business-vpn-users-safety)

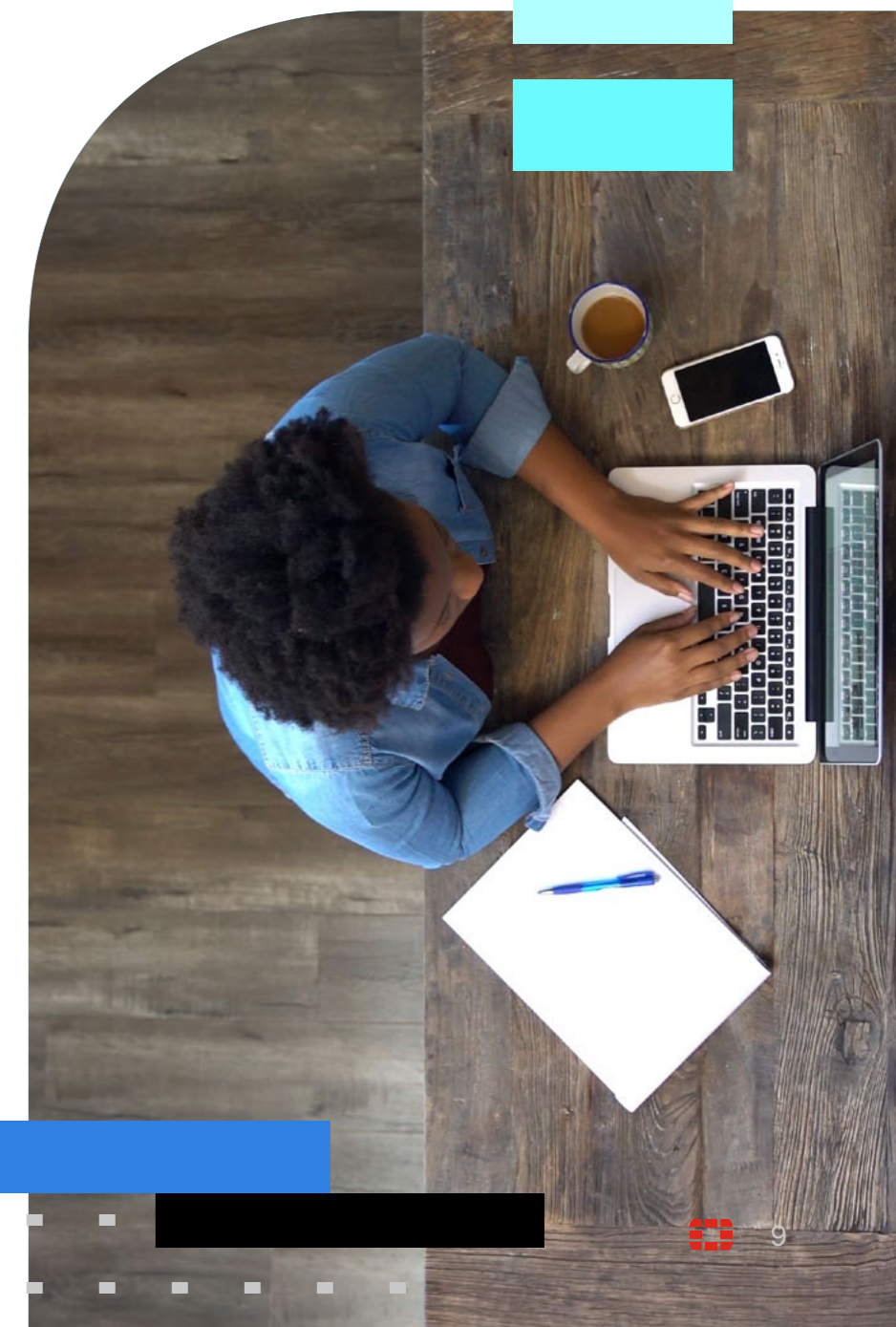


# Threats are real!

Unprotected internet access seriously compromises security. FortiGuard security services provide customers with the industry's best threat intelligence to protect them from malicious cyberattacks.



Source: FortiGuard Labs, 2022



# How to capitalize on your existing Security investments to solve these new issues?

Introducing FortiSASE and adopting a Secure Access Service Edge (SASE) architecture to go beyond VPN will overcome current limitations.

## Extend your protection

Extend the protection of your existing FortiGate and FortiGuard Services to deliver seamless security to employees wherever they are.

**FortiGuard Protection**  
from anywhere—all the time.


**Secure Private Access**  
from anywhere—all the time.

## Increase your level of security


FortiSASE will allow you to easily deploy new Advanced Security Services, such as Universal ZTNA and Next-Generation Dual-mode CASB.




**FortiGuard Protection**  
from anywhere  
—all the time.



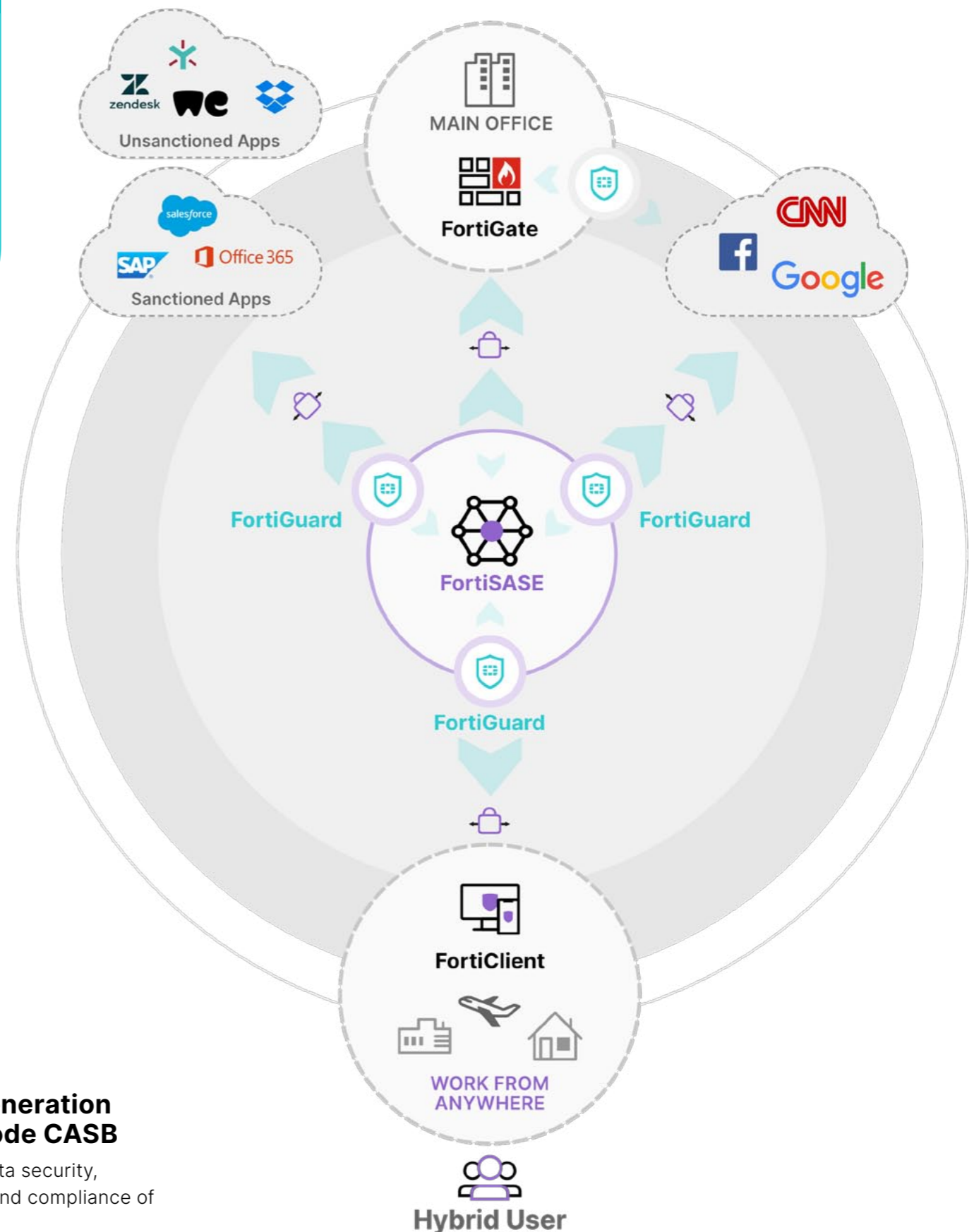
**Secure Private Access**  
from anywhere  
—all the time.



**Universal ZTNA**  
Ongoing user verification of applications with a Zero Trust Network Access (ZTNA) approach.



**Next-Generation Dual-mode CASB**  
Visibility, data security, protection and compliance of cloud apps.



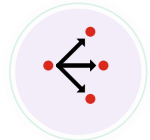
# Improved user experience

Best of breed Security does not require any effort from the user. With FortiSASE it's more secure and easier than before.



## Secure Private Access

Seamless secure connectivity from anywhere



## Software-Defined WAN (SD-WAN)

Seamless integration with Fortinet SD-WAN

# Greater visibility, control and compliance

With FortiSASE you guarantee the consistency of your security policy and benefit from more management tools to track and report on the compliancy of your infrastructure.



## Fully Managed Remote Connectivity

Cloud-based management capabilities



## Consistent Security Posture

Cloud-based reporting capabilities

# Easy to integrate

FortiSASE is easy to deploy and manage.

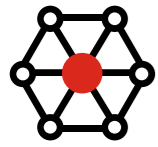
FortiSASE is an upgrade of your FortiClient. It can be easily managed locally through a cloud based management console, allowing Fortinet partners to offer new Managed Security Services.

# Flexible Licensing

Users*	SKU	Cost
Pack of 25	FC1-10-EMS05-553-01-DD	Starts from US\$ 3,434 per year for 25 Users <i>(public price)</i> Equivalent to US\$ 11.45 per User / month
100 – 500	FC2-10-EMS05-547-02-DD	Starts from US\$ 98 per year for 1 User <i>(minimum of 100 Users)</i> Equivalent to US\$ 8.17 per User / month

\*Three devices per user





# FortiSASE

Digital Security, everywhere you need it



## Higher Security

- Enterprise-grade security and visibility
- Overcome security gaps
- Security is consolidated & converged



## Better User Experience

- Same user experience no matter where they are located
- Fast & reliable connections with a single agent



## Operational Efficiency

- Consolidated point products approach
- Reduced complexity with one Operating System (OS)

## Additional resources

**SASE** page on [Fortinet.com](https://www.fortinet.com)

[Online demo](#)

**Presentation** on Partner Portal (TBC)



[www.fortinet.com](https://www.fortinet.com)

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