EXCLUSIVE NETWORKS   netskope

Ready for Anything

Redefining cloud, data and network security

——— EXPLORE

netskope

+
Announcing our
Netskope Partner of the Year Award Winners

+
Congratulations

Exclusive Networks

+ Distribution Partner of the Year

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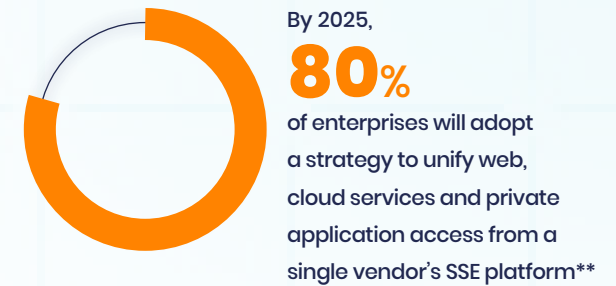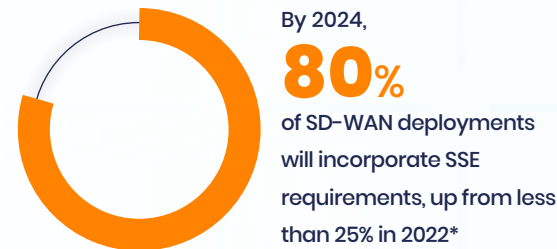
Content

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About Netskope

Stay ahead of cloud, data and network security challenges

Cloud transformation and work from anywhere have changed how security needs to work. Netskope sees and understands these changes and works to protect people and data anywhere they go, no matter what.

By 2024,
80%
of SD-WAN deployments will incorporate SSE requirements, up from less than 25% in 2022*

By 2025,
80%
of enterprises will adopt a strategy to unify web, cloud services and private application access from a single vendor's SSE platform**

About Netskope

Netskope was founded by architects and distinguished engineers from security and networking leaders like Palo Alto Networks, Juniper Networks, Cisco and VMware with the aim of delivering cutting edge cloud security solutions to help customers protect their data and their people.

The Netskope vision is to reimagine your perimeter in a data-centric, cloud smart and fast way to make your security teams more efficient and effective.

Netskope serves more than 2,000 customers worldwide including more than 25 of the Fortune 100

2 of the world's
4 largest commercial banks

5 of the world's
7 largest healthcare providers

2 of the world's
3 largest telecommunications companies

2 of the world's
4 largest retailers

Netskope is redefining cloud, data and network security to help organisations apply Zero Trust principles to protect data. Netskope helps customers reduce risk, accelerate performance and get unrivaled visibility into any cloud, web and private application activity.

*Gartner, "How to align SD-WAN Projects with SASE Initiatives", Bjarne Munch, Lisa Pierce, Craig Lawson, 18 April 2022

**Gartner, "Gartner Predicts 2022: Consolidated Security Platforms are the Future" Charlie Winckless, Joerg Fritsch, Peter Firstbrook, Neil MacDonald, Brian Lowans, 1 December 2021

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Why Netskope?

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Netskope is the only security vendor that accelerates the digital transformation journey with a proven security platform that is data-centric, cloud-smart and as fast as your business.

Netskope empowers the largest organisations in the world with the right balance of protection and speed they need to enable business velocity and secure their digital transformation journey.

Enable the future of work
Fast, uncompromised security that keeps people productive anywhere

Redefine data protection with adaptive zero trust
AI and ML-powered data protection that uses context for better security

Simplify operations
One easy-to-use platform that is cloud-native and more cost-effective than legacy

Gartner®

Named as a 'Leader' in the 2022 Gartner Magic Quadrant for Security Service Edge (SSE) report

Ranked among top two solutions in all Use Cases in the 2022 Gartner Critical Capabilities for Security Service Edge (SSE) report

SC awards 2022 EUROPE

Winner, Best SASE Solution 2022 SC Awards

Winner, Most Promising Unicorn, 2022 SC Awards

THE Cloud100

Named in the 2022 Forbes Cloud 100 as one of the top cloud companies in the world

IDC

Recognised as a 'Leader' in the IDC Marketscape for Cloud Security Gateways 2021

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Market Opportunity

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The cloud is transforming your organisation. It's changing how you work as everything is becoming more intuitive, connected, open and collaborative and that change is rippling across **SaaS, IaaS,** and **web environments**.

The Netskope Cloud & Threat Report found that the average company:

Increased their cloud apps by 35% since the beginning of 2022

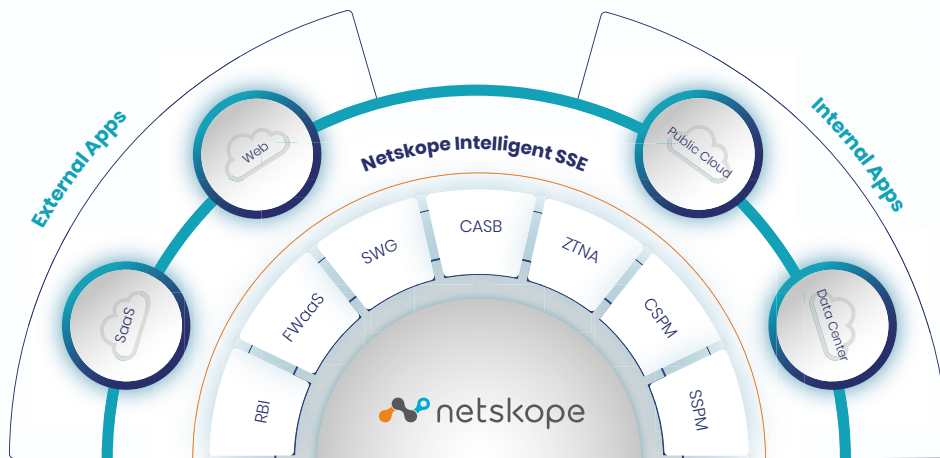**Has between 500-2000 users accessing cloud apps**

Is uploading, creating, and sharing or storing data in 138 different apps

Each month is using an average of 1,588 distinct cloud apps

This creates new challenges and risks that legacy security solutions can't address. You need security that can **protect your data** and **users, wherever they are.**

Netskope is architected to look at the API level so that you can understand not only the activity that the user is performing, but also the intent of that user enabling you to provide contextual security that is much more effective.

93% of IT organisations say Netskope has increased their visibility and control for apps and cloud services*

92% of surveyed IT organisations said Netskope is 'better' at addressing remote work challenges, compared to similar solutions they used in the past*

90% of IT organisations say Netskope's vision aligns with their future security needs*

External Apps · Internal Apps

Netskope Intelligent SSE

Web · Public Cloud

SaaS · Data Center

SWG · CASB · ZTNA

FWaaS · CSPM

RBI · SSPM

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*TechValidate

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Products and Platform

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Security Service Edge (SSE) Products

Protect against advanced and cloud-enabled threats and safeguard data across all vectors.

Netskope's Security Service Edge products provide organisations with a comprehensive set of cloud security solutions. These solutions are designed to detect, protect, and respond to threats in the cloud. The CASB solution provides visibility, control, and enforcement of cloud activities, while the CWPP solution enables organisations to secure their cloud workloads. The CSPM solution helps organisations secure their cloud environment by providing continuous monitoring, compliance and vulnerability assessments. Finally, the DLP solution helps organisations detect and protect sensitive data in the cloud. With these solutions in place, organisations can ensure their cloud environment is secure and compliant.

Borderless SD-WAN

Confidently provide secure, high-performance access to every remote user, device, site, and cloud.

Netskope Borderless SD-WAN is a cloud-delivered network solution that simplifies the complexities of networking and security, and reduces the cost of managing and running a secure network. It provides secure access to cloud applications and services while maintaining compliance and security. It features integrated security features such as firewall, encryption, and advanced threat protection, as well as tools to manage bandwidth and service levels. With Netskope's Borderless SD-WAN, organisations can ensure that their networks are secure, reliable, and flexible, while reducing the time and cost associated with maintaining a secure network.

The Platform

Unrivaled visibility and real-time data and threat protection on the world's largest security private cloud.

Netskope's platform is a cloud security platform that provides organisations with the ability to detect, understand, and control cloud usage across their entire enterprise. It provides a comprehensive view of cloud usage, including shadow IT, and offers comprehensive control over how data is stored, shared, and accessed in cloud applications. With its advanced analytics, machine learning, and automation capabilities, Netskope's platform enables organisations to protect their cloud-based data, applications, and services, while keeping their employees productive and compliant.

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Netskope Intelligent SSE

SSE is a set of security services that enable a successful SASE architecture, securing people and data in the cloud without degrading user experience.

Netskope named a Leader in the 2022 Gartner Magic Quadrant for SSE Report.

DOWNLOAD THE REPORT

Source: Gartner (2022)   Figure 1: Magic Quadrant for Security Service Edge

Unrivaled visibility. Real-time data and threat protection. Netskope Intelligent SSE is built on the Netskope Security Cloud, a platform that provides unrivaled visibility and real-time data and threat protection when accessing cloud services, websites and private apps from anywhere, on any device.

Reduce risk

Accelerate performance

Provide granular visibility to any cloud, web and private application activity

Fast user experience - Netskope understands the cloud and delivers data-centric security from one of the world's largest and fastest security networks with the best SLAs in the industry

Netskope Security Cloud provides a platform for the convergence of security solutions, the Security Service Edge (SSE), by protecting data and users, wherever they are.

The Netskope Security Cloud eliminates blind spots by going deeper than any other security provider to quickly target and control activities across thousands of coud (SaaS and IaaS) services and millions of websites. With full control from one cloud, our customers benefit from 360 degree data protection that guards data everywhere and advanced threat protection that stops elusive attacks.

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Borderless SD-WAN

Consistent Performance, Security and One Policy

Secure, reliable connectivity for every site, cloud, remote user, or IoT device so customers can benefit from a truly converged SASE platform that simplifies operations and preserves network performance.

"

80% of enterprises will adopt a strategy to unify web, cloud services, and private application access from a single vendor's SSE platform by 2025"

Gartner Report "Gartner Predicts 2022: Consolidated Security Platforms Are The Future"

The Borderless SD-WAN Difference

A simple, truly converged platform in the cloud

A new way to apply uniform security and quality of experience, which dramatically simplifies operations, and ensures SASE success.
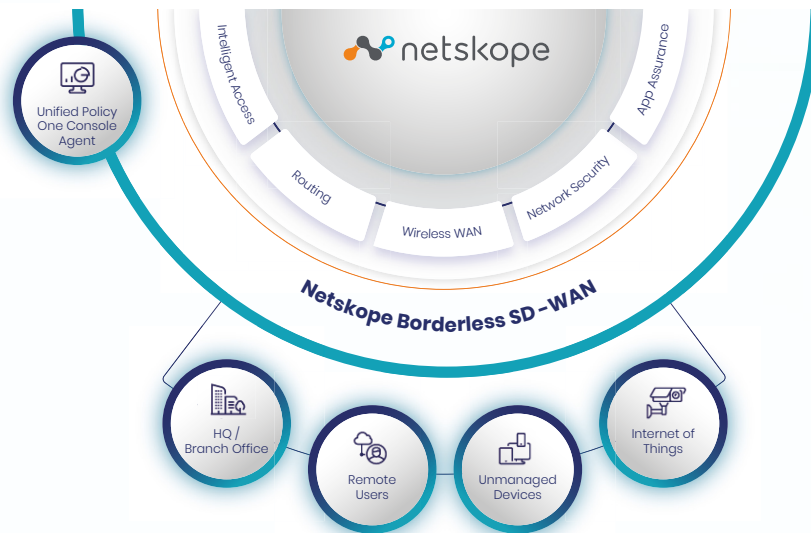
One platform, one software, one policy

A single lightweight software, using one policy framework, and one platform, serving remote users, to branch offices, IoT, and multi-cloud.

Redefine SD-WAN with context-aware Cloud XD

Context-aware policies for users, devices, and applications to address the needs of your modern enterprise.

- User-identity and User Risks

- Device Posture and Device Risks

- 50k Applications and App Risks

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Unified Policy One Console Agent

Intelligent Access

Routing

Wireless WAN

Network Security

App Assurance

Netskope Borderless SD-WAN

HQ / Branch Office

Remote Users

Unmanaged Devices

Internet of Things

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Netskope's Cloud Security Platform

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Netskope solutions, including Netskope Intelligent Security Service Edge (SSE) are built on the Netskope Security Cloud, providing unrivaled visibility and real-time data and threat protection when accessing cloud services, websites, and private apps from anywhere, on any device.

Modern cloud-first security capabilities

Netskope delivers a modern cloud security stack, with unified capabilities for data and threat protection, plus secure private access. Use Netskope to understand your cloud risks and safely enable the cloud and web with granular policy controls for all users, locations, and devices.

Top Cloud Security Use Cases

Control data exposure in the cloud

Granular control of unmanaged cloud apps

Ensure compliance in the cloud

Continuously assess your public cloud security posture

Protect against cloud and web-based threats

Adaptive access control for cloud and web

Adaptive Access Control »

Cloud Encryption »

SSL/TLS Inspection »

Third Party Risk »

Threat Protection »

Web Content Filtering »

Zero Trust Network Access »

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SASE Architecture

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Secure Access Service Edge (SASE), pronounced "sassy," is a cloud-based architecture that delivers network and security services meant to protect users, applications, and data.

SASE promises to deliver the necessary networking and security capabilities in the form of cloud-delivered services. Done properly, a SASE model eliminates perimeter-based appliances and legacy solutions. Instead of delivering the traffic to an appliance for security, users connect to the SASE cloud service to safely access and use web services, applications, and data with the consistent enforcement of security policy.

20%
of enterprises will adopt SWG, CASB, ZTNA and branch FWaaS by 2023

40%
of enterprises will develop strategies to adopt SASE by 2024

Benefits of SASE

Flexibility

Allows for direct-to-net or direct-to-cloud access from anywhere for easy adoption of new digital business models

Zero Trust Network Access

Provides secure, contextual access to private apps in public/private clouds

Cost Savings

Eliminates CapEx for on-premises infrastructure and provides lower, predictable OpEx due to its Security-as-a-Service model

Threat Protection

Stops cloud and web attacks such as cloud phishing, malware, ransomware, and malicious insiders

Reduced Complexity

Consolidated services into a cloud-delivered model eliminates complex stack of legacy point solutions and simplifies operational effort

Data Protection

Protects data everywhere it goes, inside and outside of the organisation, including within public clouds as well as between company and person instances of cloud apps

Increased Performance

Enhances and accelerates access to internet resources via a global network infrastructure optimised for low-latency, high-capacity, and high-availability

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Are you ready for Next Gen SWG?

Next Generation Secure Web Gateway (SWG) provides capabilities to prevent malware, detect advanced threats, filter websites by category, protect data and control apps and cloud services for any user, location or device.

65% of threats are cloud delivered*

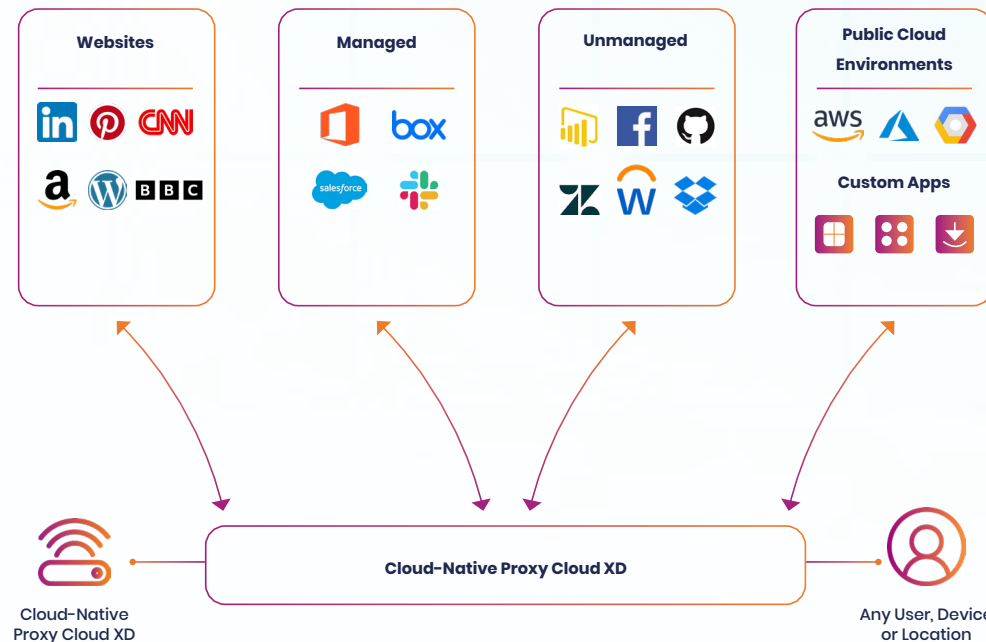**74%** of data theft flows into cloud storage personal instances*

" Companies use an average of 2,415 cloud apps where 98% are unmanaged and 89% of users are in the cloud."

2020 Netskope Cloud and Threat Report

Cloud adoption also brings boundary crossings that legacy web defences miss due to either a lack of visibility or allow/block controls with no understanding of context. Data can flow between company and personal instances of cloud apps, between managed and unmanaged cloud apps and between low-risk and high-risk cloud apps not desired for use.

Trying to solve security challenges with legacy defences leaves many gaps. Beyond instance awareness, is a need to understand activity and its anomalies, plus the content itself and the overall context.

Next Gen SWG is at the core of Security Service Edge (SSE) architecture, providing data context and granular policy controls for cloud and web.

Websites

Managed

Unmanaged

Public Cloud Environments

Custom Apps

Cloud-Native Proxy Cloud XD

Cloud-Native Proxy Cloud XD

Any User, Device or Location

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Are you ready for Next Gen SWG?

VISIT SWG WEBPAGE

Monitor and Access

Achieve inline visibility for thousands of managed and unmanaged apps, cloud services and web traffic, unifying SWG+CASB+DLP critical capabilities into one Next Gen Secure Web Gateway platform

Control Cloud Apps

Get real-time, granular control of thousands of cloud apps and control activity and data movement with adaptive policies

Acceptable Use

A combination of traditional web filtering and dynamic page ratings for new sites with comprehensive cloud app risk ratings and acceptable use policies, covering both cloud and web

Protect Against Threats

Protect against malware, advanced threats and cloud-enabled threats

Protect Data Everywhere

Follow and protect data everywhere it goes and ensure accurate and precise inspection with advanced capabilities

Cover Work from Anywhere

Get real-time, granular control of thousands of cloud apps and control activity and data movement with adaptive policies

Complete Transparency

With the Netskope Trust Portal, customers get real-time visibility into the status of Netskope Security Cloud Services and the NewEdge infrastructure

Service Availability Guaranteed

Backed by a 99.999% Service Level Agreement, customers can be confident Netskope Security Cloud inline services remain up and available

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Are you ready for CASB?

95% cloud usage is outside of your IT team's control

5x more data uploaded to personal storage instances by departing employees in their last 30 days

Confidently adopt cloud applications and services, without sacrificing security

A component of SSE, Netskope's industry leading cloud access security broker (CASB) solution enables you to quickly identify and manage the use of cloud applications, regardless of whether they are managed or unmanaged. It prevents sensitive data from being withdrawn from your environment by risky insiders or malicious cybercriminals who have breached your perimeter.

CASB is critical to SASE architecture and Security Service Edge (SSE) that will dominate modern enterprise security and networking in the years to come.

" With Netskope, we've added an additional layer to our cloud strategy. The platform gives us total visibility into the cloud apps that are in use at MaRS and allows us to enable safer usage of the apps we've already managed (like Box) through user coaching"

Mark Zimmerman, *CIO, MaRS Discovery District*

" Netskope CASB has given us visibility and control of user cloud traffic"

Information Security Analyst, Medium Enterprise Healthcare Company

Safely enable users anywhere

Eliminate blind spots

With Patented Netskope Cloud XD™ get deeper understanding to quickly target and control activities across thousands of cloud (SaaS and IaaS) services and millions of websites

Secure managed and unmanaged cloud services

Secure managed cloud services like Microsoft 365, G Suite and AWS, while safely enabling unmanaged, business led cloud services without the need for blocking

Guard sensitive data with award-winning DLP

Netskope DLP enables the protection of sensitive content by providing a single pane-of-glass view and enforcement across SaaS and IaaS activity

Stop elusive cloud threats and malware

Protect against malware, advanced threats and cloud-enabled threats with anti-malware, sandboxing, ML analysis and more

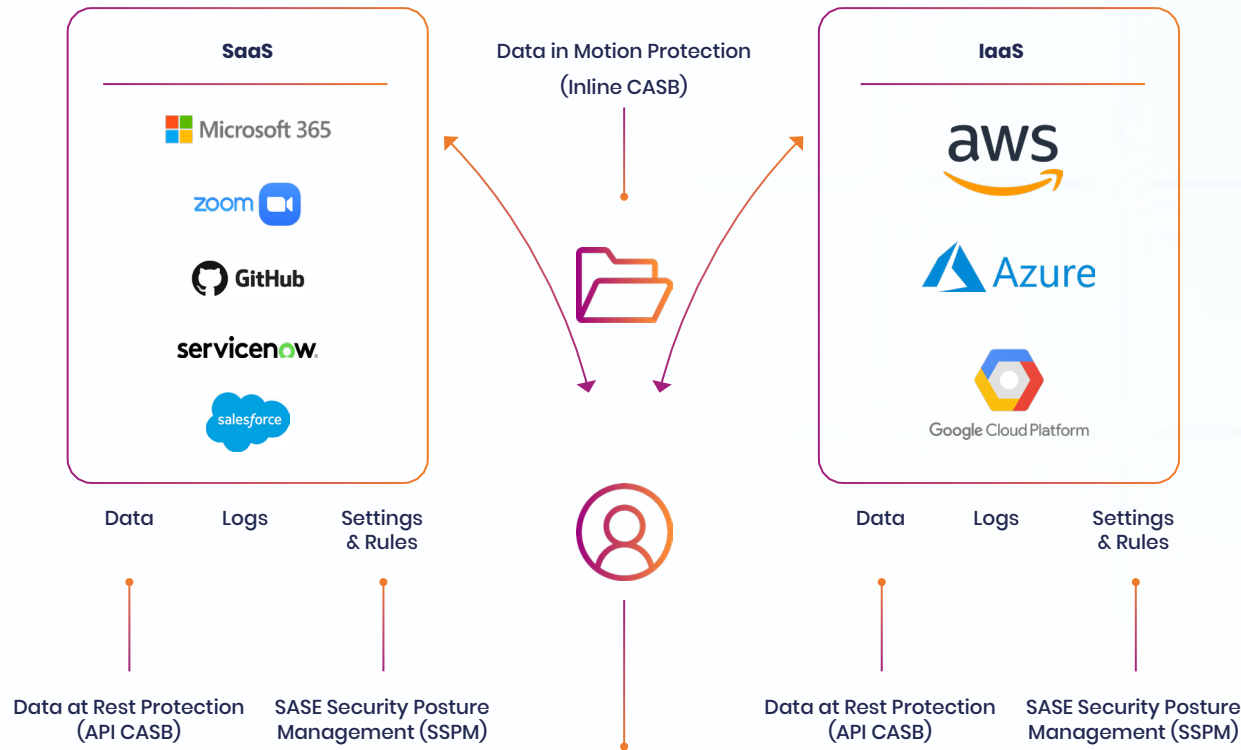### Granular control of personal devices accessing managed cloud services

Enforce granular control of unmanaged devices that have single-sign-on (SSO) access to managed cloud services, like Box and Microsoft 365

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Are you ready for CASB?

VISIT CASB WEBPAGE

SaaS

Microsoft 365

zoom

GitHub

servicenow

salesforce

Data   Logs   Settings & Rules

Data at Rest Protection (API CASB)   SASE Security Posture Management (SSPM)

Data in Motion Protection (Inline CASB)

IaaS

aws

Azure

Google Cloud Platform

Data   Logs   Settings & Rules

Data at Rest Protection (API CASB)   SASE Security Posture Management (SSPM)

What are the Top Three Uses for CASBs?

Govern Usage
A CASB can govern your organisation's cloud usage with granular visibility and control.

Secure Data
Protect and prevent the loss of sensitive data across all of the cloud services in your environment, not just the ones you sanction.

Protect Against Threats
Guard against cloud-based threats such as malware and ransomware. Start with full visibility of all cloud services, even those using SSL-encrypted connections.

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Are you ready for ZTNA?

Reduce risk, simplify IT and optimise the user experience

Netskope Private Access (NPA) connects users anywhere to private resources hosted on-prem or in the cloud, ensuring fast and direct application connectivity and superior user experience.

With the Private Access architecture, private resources remain hidden and shielded from discovery and attacks. Authenticated users gain secure direct access to authorised applications with end-to-end traffic encryption.

NPA enhances security posture, speeds up cloud migration, simplifies IT infrastructure, and enables organisations to move toward the zero trust security model for secure remote access.

Single console, single client, and cloud platform with unified policy management

Remote Access VPN Alternative

Provide application specific access for authenticated and authorised users. NPA provides context-aware, risk-based, least privilege access to applications and not the underlying network, minimising unauthorised movement and reducing the risks and exposure associated with remote access VPN

DevOps Access

Securely enable privileged access to workload without exposing sensitive resources to the public internet, simplify operations and boost DevOps productivity

M&A Integration

Provide day-one access to internal resources without the complexity of combining networks, configuring site-to-site VPN and firewall rules

Cloud Migration

NPA simplifies IT operations and helps accelerate an organisation's journey to the cloud by providing seamless, direct access to private applications and resources hosted in the public cloud environments, bypassing legacy network-based security and access methods

Third Party Access

Safely provision access to unmanaged devices, or third-party users such as contractors, suppliers and partners without exposing resources to the public internet

Zero Trust Security Transformation

Built with zero trust principles, NPA enables users anywhere with zero trust access to private resources everywhere. NPA continuously monitors contextual adaptive risk and optimises access
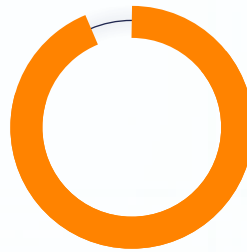
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Are you ready for ZTNA?

VISIT ZTNA WEBPAGE

70% of new remote access deployments will be served predominantly by zero trust network access (ZTNA) as opposed to VPN services, by 2025*

91% of organisations said Netskope is accelerating their Zero Trust posture

TechValidate survey

By 2023 **60**% of enterprises will phase out most of their remote virtual private access networks (VPNs) in favour of ZTNA

Gartner Market Guide for Zero Trust Network Access, 2019

" Evaluate Zero Trust Network Access as an immediate opportunity to adopt SASE solutions and to apply zero trust concepts"

Information Security Analyst, Medium Enterprise Healthcare Company

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Be Ready For More

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Cloud Security Posture Management (CSPM)

Cloud Security Posture Management (CSPM) refers to a suite of security tools and practices meant to identify and correct misconfiguration issues between organisations and the cloud. More specifically, services like Amazon Web Services (AWS), Microsoft Azure, Google Cloud, and other Cloud Service Provider (CSP) Infrastructure-as-a-Service (IaaS) cloud environments.

Benefits

- Continuous assessment
- Automated remediation
- Asset classification
- Maintain compliance standards

VISIT CPSM WEBPAGE

Firewall-as-a-Service (FWaaS)

Netskope Cloud Firewall delivers Firewall as a Service (FWaaS) for egress traffic from a SASE architecture. Users and offices connect to NewEdge, the largest security private cloud in the world for firewall protection. With Cloud Firewall, organisations improve their security posture, while reducing operational costs compared to traditional hardware appliances.

Benefits

- Consistent, granular coverage
- Improve security
- Simplify operations
- Advanced DNS protection
- Cloud Firewall event logging

VISIT CLOUD FIREWALL PAGE

SaaS Security Posture Management (SSPM)

SaaS Security Posture Management (SSPM) provides automated continuous monitoring of cloud-based Software-As-A-Service (SaaS) applications like Slack, Salesforce, and Microsoft 365 to minimise risky configurations, prevent configuration drift, and help security and IT teams to ensure compliance.

Benefits

- Simplifies compliance management
- Prevents cloud misconfigurations
- Detects overly permissive settings

VISIT SSPM WEBPAGE

Remote Browser Isolation (RBI)

Remote Browser Isolation (RBI) adopts Zero Trust principles and applies them to the act of internet browsing. Instead of deciphering between good and bad web browsing, remote browser isolation determines that targeted websites are not trusted and thus isolated in a container where no website code executes on endpoints.

Benefits

- Website exists with corrupted code
- RBI isolates web content
- RBI renders content to the user

VISIT RBI PAGE

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Alliances

Microsoft

As your organisation embarks on a transformational journey powered by Microsoft Cloud, Netskope can deliver real time protection to your users and data. Together, we deliver innovative, cloud-native solutions for data protection and threat prevention based on Zero Trust principles.

Download the Datasheet ››

okta

Netskope brings real time security enforcement bound to identity across SaaS, IaaS, private applications and websites. Okta facilitates managing and validating user identity for legacy and cloud based applications. Together they ensure the right people have access to the right applications and data by delivering a security architecture based on the principles of both SASE and Zero Trust.

Download the Datasheet ››

mimecast

Netskope and Mimecast partner to provide a joint solution that addresses modern cloud and email security challenges and secures your data regardless of user location, application or device type.

Download the Datasheet ››

SentinelOne

Together, SentinelOne and Netskope enable a more proactive stance against threats inside and outside the perimeter. The combined SentinelOne and NetSkope solution offers prebuilt automation and a network that is capable of immunising itself – all the way from the endpoint to the cloud.

Download the Datasheet ››

Futher Integrations

exabeam

ExtraHop

FORTINET

paloalto NETWORKS

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The Exclusive Networks Value

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Why us? We're one of a kind. Unique. Original. A global cybersecurity specialist.

Our difference goes deeper than 'what we do'. It's an attitude. A way of life. A relentless quest for growth, innovation and disruption. We always dare to be distinctive.

We're a trusted digital infrastructure and cybersecurity company. The first and only in technology distribution to change the rules: delivering value-creating principles at a global scale with local expertise.

We work with our partners to boost their business opportunities in cybersecurity and digital infrastructure, helping them to achieve new revenues from the changing technology landscape.

- ✓ **Top 20 GSIs**
- ✓ **All the leading CSPs**
- ✓ **21,000 VARs**
- ✓ **Hundreds of MNOs/telco operators**
- ✓ **DevOps/SecOps consultancies**

- ✓ **Global MSPs/MSSPs**
- ✓ **Thousands of SIs**
- ✓ **Cybersecurity boutiques**
- ✓ **Global professional services organisations**

The Exclusive Networks Difference

- **Value Added Services**
- **End to End Partner Support**
- **Global Service Operations**
- **Dedicated Sales & Marketing**
- **Finance and Leasing**
- **X-OD from Exclusive Networks**

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Netskope Onboarding Service

With Exclusive Networks' Netskope Onboarding Service, our experience ensures that each Netskope Cloud Security Platform deployment is completed promptly and to Netskope best practice by our global network of engineers. Our service helps customers to get their Netskope Cloud Security Platform deployment right first time – on time, reduce risk, benefit from the full power of the platform, and boost ROI.

Our onboarding bundles are perfectly suited to customers that require a remote installation or configuration. Our most requested bundle includes:

Netskope Cloud Security Platform Foundational Deployment Service

Our Netskope Cloud Security Platform Foundational Deployment Service installs the foundation of your Netskope Cloud Security Platform in 5 easy steps.

Next Generation Secure Web Gateway (NG-SWG) Deployment Service

Netskope NG-SWG is the foundation for SSE web   and cloud inline security providing threat and data protection. With the NG-SWG Deployment Service, we'll:

- Deploy NG-SWG for endpoint platforms using Netskope Client and/or IPsec/ Generic Routing Encapsulation (GRE) tunnels.
- Activate users, configure SWG policies, and support production pilot group(s).

API-Based Cloud Access Security Broker (API-CASB) Deployment Service

Netskope CASB enables customers to manage the unintentional or unapproved movement of sensitive data between cloud app instances and in the context of app risk and user risk. With the API-Based Cloud Access Security Broker (API-CASB) Deployment Service, we'll:

- Deploy connections to managed cloud apps.
- Activate users and configure CASB API policies to act on the exposure of sensitive data at rest.
- Perform data at rest scanning for threat data.
- Provide overview of dashboards.

Download the Netskope Onboarding Service Datasheet

DOWNLOAD THE DATASHEET

Service Benefits

- ✓ Remote technical assistance and installation
- ✓ Fixed outcome scope of work
- ✓ Service options from SMB to Enterprise
- ✓ Deliverables include as-built documents and customer knowledge transfer

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Netskope Managed Services

Exclusive Networks' Netskope Co-Managed and Managed Services provide continual monitoring and management of the Netskope Cloud Security Platform, along with best practice advice, reporting and recommendations. Customers simply choose how much management control they want by selecting the managed service level that best suits their needs.

Netskope Co-Managed Service

Our Netskope Co-Managed Service is the best choice for customers who intend to assume all Netskope Cloud Security Platform and programme management duties and responsibilities but need additional Netskope Subject Matter Expert (SME) support in year 1.

Netskope Fully Managed Service

Intended as a full service for customers without resources or the appetite to manage their Netskope Cloud Security Platform and programme, our Netskope Fully Managed Service includes daily operations, except for Security Incident and Event Management.

Download the Netskope Managed Service Datasheet

DOWNLOAD THE DATASHEET

Service Benefits

- Offer fixed-cost managed services that maximise Netskope Cloud Security Platform value

- Expand your Netskope deal and make it more margin rich

- Continuously operate and improve your customers' Netskope programme

- Free up internal customer resources by offloading management to experts with decades of experience

- Leverage our global technical bench of highly qualified engineers

- Shorten sales cycles and create happier customers through our team of experts

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Netskope Evolve Partner Program

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The Netskope Evolve Partner Program is designed to provide partners access to content and training that enables you to effectively promote and sell Netskope subscriptions and provide services. The cornerstone of the program is to help partners protect their customers' assets in the cloud.

All partners can benefit from the core elements such as deal registration, deal protection, training at no cost and marketing funds. As part of the Netskope partner community you will have the support of channel and sales teams as you work with customers to implement Netskope's solutions. The Netskope Evolve Partner Program is designed to enable you, our partner, to transform into an indispensable asset for today's largest companies, for whom the ever-changing security landscape creates increased demands and complexity.

SIGN UP TO THE PARTNER PORTAL

Sign up to the Netskope partner portal for all the business, technical and marketing resources you need!

Sales and Marketing Tools to help you successfully drive new opportunities and promote the Netskope Security Cloud platform

Deal Registration to earn additional discounts when you identify and close new sales opportunities

Personal Incentives to reward you for bringing qualified opportunities to Netskope

Training and Certification to help you effectively sell and support the Netskope Security Cloud platform

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Your Key Points of Contact

If you would like to reach out to the global marketing, sales, or services team at Excluivse Networks, please contact us via the email addresses provided.

Our team is dedicated to providing the best service and support to our partners worldwide, and we are always eager to answer any questions or concerns you may have.

Contact your Exclusive Networks Netskope Team!

Global Netskope Marketing

Netskope_Marketing@exclusive-networks.com

Global Netskope Sales

Netskope_SalesRequests@exclusive-networks.com

Global Netskope Services

netskopeservices@exclusive-networks.com

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Resources

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Datasheets

Datasheet: Netskope Cloud Access Security Broker (CASB)

Next Generation Secure Web Gateway

Remote Browser Isolation

Cloud Firewall

Dedicated Egress IP Addresses

Borderless SD-WAN

Private Access for ZTNA

Free Trials

Netskope Private Access Test Drive

eBooks

SSE For Dummies

5 Requirements for Modern DLP

Security & Network Cost Savings

5 Critical SASE use cases for Hybrid Work Environments

De-Risking the Cloud

White Papers

Cloud Security and SSL Decryption Overview

Managing the Challenges of the Cloud Under EU General Data Protection Regulation

Five key considerations for Protecting Enterprise Data in AWS