



IRELAND

Vendor Overview

We Are Exclusive Networks

Globally trusted cybersecurity specialist for digital infrastructure helping to drive the transition to a totally trusted digital future for all people and organisations.

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Vendor Overview

Our vision is a totally trusted digital world. A safe place for all people and organisations across the globe. Because without trust, positive change is just not possible. We're on a mission to make universal trust happen and drive transformation, by being your go-to cybersecurity specialist that's always there for you. We want to share our outstanding people, services, innovation and technology choices. So, you can help us make the world more digitally safe. And we can help you be more successful.

No Trust. No Transformation

How do we create a totally trusted digital world? By building a vendor community of the best of the best. We are not only time-proven industry leaders, but also new challengers keen to push against the fast-changing boundaries of cybersecurity. Since 2007 we've been backing the brightest innovators. And taking the best pioneering technologies to market.

Explore our perfect blend of vendors and incredible choice of cybersecurity and data centre products.

Key

-  NG FireWall Platform
-  PIM
-  Network Response
-  EndPoint Protection
-  Vulnerability Assessment and Patch Management
-  Threat Intelligence
-  Email Protection
-  Key Generation and Management
-  Network Threat Detection
-  Encryption
-  User Entity Behaviour Analytics
-  Wireless
-  Secure Web Gateway
-  EndPoint Detection
-  Operation Technology
-  Web Application Firewall
-  Software Defined Networking
-  SD-WAN
-  EndPoint Response
-  Data Discovery
-  Object Storage
-  SIEM
-  Data Loss Prevention
-  Primary Storage
-  Virtual Execution (sandbox)
-  Advanced Threat Protection
-  Hyperconverged
-  Distributed Denial of Services
-  SSL Decryption
-  Data Protection
-  Privilege Access Management
-  Cloud Access Security Brokerage
-  Cloud Data Management
-  Strong Authentication
-  Network Packet Capture
-  Active Directory Visibility and Security

Cybersecurity Solutions



Exabeam

Exabeam provides user behaviour analytics, leveraging existing log data from both network and cloud applications, to detect modern attacks, prioritise incidents efficiently, and help valuable SOC staff respond effectively. User behaviour analytics analyses actual behaviour to determine risk and to inform overburdened security analysts about potential attacks, as well as how to remediate them. Done correctly, UBA adds a powerful analytics layer over existing security technologies, detecting new attacks, prioritising incidents, and guiding a more effective response.



Extrahop

ExtraHop is on a mission to arm security teams to confront active threats and stop breaches. Their Reveal(x) 360 platform, powered by cloud-scale AI, covertly decrypts and analyses all cloud and network traffic in real-time to eliminate blind spots and detect threats that other tools miss. Sophisticated machine learning models are applied to petabytes of telemetry collected continuously, helping ExtraHop customers to identify suspicious behaviour and secure over 15 million IT assets, 2 million POS systems, and 50 million patient records.



Forescout

Forescout Technologies, Inc. helps make the invisible visible. They are pioneers of an agentless approach to network security to address the explosive growth of mobile computing, IoT and cloud computing. Forescout offers a highly scalable, heterogeneous platform that provides Global 2000 enterprises and government agencies with agentless visibility and control of traditional and non-traditional devices, including physical and virtual infrastructure, PCs, laptops, tablets, smartphones and the latest IoT devices, the instant they connect to the network. Their technology continuously assesses, remediates and monitors devices and works with disparate security tools to help accelerate incident response, break down silos, automate workflows and optimise existing investments.



SD-WAN



PIM



SIEM



User Entity Behaviour
Analytics



Network Response



Network Threat
Detection



F5

F5 empowers its customers – the world’s largest enterprises, service providers, financial and educational institutions, government entities, and consumer brands – to create, secure and operate applications that deliver extraordinary digital experiences. Fuelled by automation and AI driven insights, these applications will naturally adapt based on their changing environment so companies can focus on their core business, boost speed to market, improve operations and build trust with their customers. By enabling these adaptive applications, **F5 with NGINX, Shape, and Volterra** technologies offers a comprehensive suite of solutions for every digital organisation in the world.



Gigamon®







Gigamon

Gigamon delivers network visibility and analytics for digital applications and services across physical, virtual and cloud infrastructure, enabling organisations to run fast, stay secure and innovate. Since 2004, Gigamon has been awarded over 75 technology patents and enjoys industry-leading customer satisfaction with more than 3,000 organisations around the world, including over 80 percent of the Fortune 100 and the majority of the world’s Top 10 banks, healthcare providers, technology companies, mobile operators and government agencies. Gigamon and their Technology Partners seek to provide the most flexible and efficient joint solutions, that allow you to maximize the effectiveness of your investment in infrastructure and tools, to achieve the positive business outcomes your customers are looking for. Gigamon Technology Partners within the Exclusive portfolio include LogRhythm, Imperva, Fortinet, Palo Alto, Forescout, Nutanix and Exabeam.



Hashicorp

HashiCorp is a leader in multi-cloud infrastructure automation software, helping organisations move to the public cloud faster, while optimising their cloud strategy, re-platform apps and modernise current infrastructure. The Hashicorp stack provides a control plane for each layer of the cloud, enabling enterprises to make the shift to a cloud operating model. Each product addresses specific technical and organisational challenges of cloud infrastructure automation.

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-  Network Threat Detection
 -  Data Protection
 -  Web Application Firewall
 -  Distributed Denial of Services
 -  User Entity Behaviour Analytics
 -  Advanced Threat Protection
 -  SSL Decryption
 -  Threat Intelligence
 -  Software Defined Networking
 -  Cloud Data Management



Infinipoint

Infinipoint pioneers the first Device-Identity-as-a-Service (DlaaS) solution, addressing Zero Trust device access and enabling enterprises of all sizes to automate cyber hygiene and increase visibility across their entire IT estate. Infinipoint is the only solution that provides Single Sign-On (SSO) authorisation integrated with risk-based policies and one-click remediation for non-compliant and vulnerable devices.





Infoblox


In our digitally driven, globally connected world, your network is your business. And yet fast and reliable networking is harder than ever to achieve. You must efficiently manage ever-rising numbers of devices and applications across increasingly complex physical, virtual, hybrid and multi-cloud infrastructures.

As the leader in secure, cloud-managed network services, Infoblox enables you to easily deliver next level networking experiences that are seamless and worry-free. Infoblox provides all the capabilities you need to ensure complete network reliability and security in a simplified way.




 EndPoint Protection

 EndPoint Response

 Distributed Denial of Services

 EndPoint Detection

 Network Response

 NG FireWall Platform

 Email Protection

 Wireless

 SD-WAN

 Hyperconverged

 Data Protection

 Software Defined Networking

Mimecast

Since 2003, Mimecast has stopped bad things from happening to good organisations by enabling them to work protected. Mimecast empower more than 40,000 customers to help mitigate risk and manage complexities across a threat landscape driven by malicious cyberattacks, human error, and technology fallibility. Mimecast advanced solutions provide the proactive threat detection, brand protection, awareness training, and data retention capabilities that evolving workplaces need today. Mimecast solutions are designed to transform email and collaboration security into the eyes and ears of organisations worldwide.



Netskope

Netskope is the only security vendor that accelerates your digital transformation journey with a proven security platform that is data-centric, cloud-smart, and as fast as your business. The Netskope Security Cloud provides unrivalled visibility and real-time data and threat protection when accessing cloud services, websites, and private apps from anywhere, on any device.

The rapid adoption of cloud apps, services, and mobile devices has resulted in data going to places where traditional security technology is blind. Netskope takes a data-centric approach to cloud security, following data everywhere it goes. From data created and exposed in the cloud to data going to unmanaged cloud apps and personal devices, Netskope protects data and users everywhere.



Palo Alto Networks

Palo Alto Networks, Inc. The world's cybersecurity leader.

Secure the Enterprise.

Secure the Future.

Secure the Cloud.

Palo Alto Networks' Security technologies give 80,000+ enterprise customers the ability to protect billions of people worldwide. Palo Alto Networks' mission is to be the cybersecurity partner of choice, protecting our digital way of life and striving to provide the technology teams need to improve competitiveness and increase security in our rapidly changing world.

Innovation is at the heart of what Palo Alto Networks do. Their next-generation firewall delivers visibility and control over applications, users and content within the firewall using a highly optimised hardware and software architecture.

At the core is the data lake that stitches together data across network, branch, mobile, SaaS and public cloud environments. This allows for a prevention first approach with a highly targeted detection, investigation and response capability, turning analytics into action to stop attacks.



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| Email Protection | Cloud Access Security Brokerage | Secure Web Gateway |
| Data Loss Prevention | NG FireWall Platform | EndPoint Protection |
| Virtual Execution (sandbox) | EndPoint Detection | Network Threat Detection |

Proofpoint

Proofpoint is a leading cybersecurity company that protects organisations' greatest assets and biggest risks: their people. With an integrated suite of cloud-based solutions, Proofpoint help companies around the world stop targeted threats, safeguard their data, and make their users more resilient against cyber attacks. Leading organisations of all sizes, including more than half of the Fortune 1000, rely on Proofpoint for people-centric security and compliance solutions that mitigate their most critical risks across email, the cloud, social media and the web.



Salt



Salt Security protects the APIs that form the core of every modern application. Its API Protection Platform is the industry's first patented solution to prevent the next generation of API attacks, using machine learning and AI to automatically and continuously identify and protect APIs.

SentinelOne




SentinelOne unifies prevention, detection, and response in a single platform driven by sophisticated machine learning and intelligent automation. It enables you to predict malicious behaviour across major threat vectors in real-time, rapidly eliminate threats with fully-automated, integrated response capabilities, and adapt your defences against the most advanced cyber-attacks.



 Email Protection

 Virtual Execution (sandbox)

 EndPoint Protection

 EndPoint Response

 EndPoint Detection

Tanium

Providing a fundamentally new approach, Tanium is being used by the world's largest organisations, across the largest and most complex global networks, to manage every endpoint with 15-second visibility capabilities and granular controls, giving better, more informed decisions and implementing required actions far more quickly.



Tenable

Tenable, Inc. is the Cyber Exposure company. Over 30,000 organisations around the globe rely on Tenable to understand and reduce cyber risk. As the creator of Nessus®, Tenable extended its expertise in vulnerabilities to deliver the world's first platform to see and secure any digital asset on any computing platform.



Thales

Thales is a provider of data protection, securing and protecting organisations' most valuable data assets and intellectual property. Thales authenticates people, transactions and objects, encrypts data and manages that encryption securely. Enterprises and government agencies trust Thales to protect and control access to sensitive data, manage risk, ensure compliance, and secure virtual and cloud environments and the same products are equally as applicable for every company.



Tufin

Tufin enables organisations to implement network security changes in the same business day through automation and impact analysis – orchestrating change processes end-to-end across physical environments and hybrid cloud platforms. The award-winning Tufin Orchestration Suite automatically designs, provisions, analyses and audits network changes from the application layer down to the network layer. It minimises errors and redos for rapid service delivery, continuous compliance and business continuity.



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|-------------------------------|---|--------------------|
| EndPoint Response | Vulnerability Assessment and Patch Management | EndPoint Detection |
| Cloud Data Management | Active Directory Visibility and Security | Encryption |
| Key Generation and Management | Strong Authentication | Network Response |

Zimperium

Zimperium provides the only mobile security platform purpose-built for enterprise environments. With machine learning-based protection and a single platform that secures everything from applications to endpoints, Zimperium is the only solution to provide on-device mobile threat defense to protect growing and evolving mobile environments.



Data Centre and Cloud Solutions

ARISTA

Arista Networks

Arista Networks pioneered software-driven, cognitive cloud networking for large-scale data centre and campus environments. Arista's award-winning platforms, ranging in Ethernet speeds from 10 to 400 gigabits per second, redefine scalability, agility and resilience. At the core of Arista's platform is the Extensible Operating System (EOS™), a ground-breaking network operating system with single-image consistency across hardware platforms, and modern core architecture enabling in-service upgrades and application extensibility.



CLLOUDIAN

Cloudian

Cloudian turns information into insight with an infinitely scalable platform that consolidates, manages and protects enterprise data. Cloudian Enterprise Object Storage brings cloud technology and economics to the data centre with uncompromising data durability, intuitive management tools and the industry's most compatible S3 API. Cloudian and its ecosystem partners help Global 1000 customers simplify unstructured data management today, while preparing for the data demands of AI and machine learning tomorrow.



opengear
A DIGI COMPANY

Opengear

Opengear provides the automation, network resilience and security necessary to efficiently manage and protect critical IT, communications, network and power infrastructure and ensure business continuity, globally.

Opengear integrates true out-of-band management, always-available wired and wireless secure remote access, proactive monitoring, automated response and Failover to Cellular™ for uninterrupted remote site connectivity, even when the network is down.



 Software Defined
Networking

 Object Storage



Rubrik

A modern approach to backup and recovery.

Rubrik has developed the world's first converged data management platform to deliver web-scale backup for virtual environments. Turning a multi-billion-dollar market on its head by redefining the possibilities, processes and economics of data management, Rubrik's technology eliminates the need for backup software, and realises the full potential of cloud storage.



Wasabi

Wasabi provides simple, predictable and affordable hot cloud storage for businesses all over the world. It enables organizations to store and instantly access an unlimited amount of data at 1/5th the price of the competition with no complex tiers or unpredictable egress fees. Trusted by tens of thousands of customers worldwide, Wasabi has been recognized as one of technology's fastest-growing and most visionary companies. Created by Carbonite co-founders and cloud storage pioneers David Friend and Jeff Flowers, Wasabi has secured nearly \$275 million in funding to date and is a privately held company based in Boston.



Exclusive Networks Global Services

Exclusive Networks Global Services provides multi-vendor professional and technical services that enable reseller partners to add significant value throughout every stage of the customer lifecycle. From pre-sales consultancy, training and logistics, through to project management, implementation, 24/7 support and a host of monitoring, alerting and reporting services, any part of Exclusive Networks Global Services' comprehensive offering can be leveraged on a global or local basis. Our engineer-staffed technical assistance centres, accredited training centres and logistics hubs provide round-the-clock access to unique skills with on-the-ground reach into over 100 countries worldwide. Exclusive Networks Global Services are orchestrated from Exclusive Networks 24/7 Support Centre in Alton, Hampshire. The result? With Exclusive Networks Global Services, you have the power to sell, implement and support client projects on the scale of a major 24/7 value added service and technology operation, but without the time and operating cost overhead.



At Your Service

Who said value add? At Exclusive Networks we go further. We create value from scratch. Value that's laser-focused on helping you sell, implement and support the world's leading cybersecurity products. As a Partner you get to enjoy an unparalleled array of services designed to deliver you real, tangible, profit-driving business advantage.

Exclusive Networks Professional and Support Services

Increase your revenue and customer value with Exclusive Networks Professional and Support Services. Enhance your technical capabilities with access to our highly trained, fully accredited technical staff as and when you need them. Our Exclusive Services enable you to deploy the perfect combination of experience, product knowledge and skills into your client projects, and all co-ordinated from our 24/7 Support Centre. We give you the power to sell, implement and support client projects on the scale of a major value-added service and technology operation, but without the time and operating cost overhead.

Exclusive Networks Training

We offer our Partners the highest standard of technical education on products and solutions in the Exclusive Networks portfolio. All our courses are delivered by vendor-accredited trainers with real world experience and practical insight. This provides attendees with practical capabilities and excellent theory. All courses in our training schedule are available virtually as well as in-person, giving you every opportunity to narrow the skills gap.

Advanced Services

Today, the ways businesses like to consume their technology match how people consume services in their personal lives. They demand fast deliveries, pay-as-go, instant downloads, leasing and renting. That's why we've evolved our finance offerings to consumption models with XoD, As A Service and MSSD.

Finance and Leasing

Financing and leasing make it easy for our Partners to sell bigger IT solutions that more customers can afford, and rapidly address the enterprise market's increasingly OPEX-orientated, subscription-based IT consumption demands.

X-OD Exclusive On Demand

X-OD is an on-demand platform designed to simplify technology consumption and drive your growth by fast-forwarding your evolution to the subscription economy.

Cloud Services

Exclusive Networks Cloud Services (ENCS) is a Irish-hosted, secure, enterprise-grade cloud platform. ENCS enables Exclusive Networks Partners to provide predictable, reliable cloud. Built with fixed monthly VM pricing with 7-day snapshot backup and no data charges, it allows you to offer cloud infrastructure with no hidden fees.

Managed Services

MSSD (Managed Security Services Distributor) is a 100% channel-focused service from Exclusive Networks. MSSD allows our Partners to capitalise on the growing demand for security-as-a-service, generating revenues without having to invest in infrastructure or skills by providing world-class managed security services simply and quickly. Featuring service management reporting and security improvement advisories as standard MSSD is backed by 24/7 SOC infrastructure, an ISO 27001 and ISO 9001-certified webscale MSS platform and highly accredited and experienced engineers.



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