Your Partner for Worldwide Deployment
Key Highlights

- Deliveries in +180 countries
- Project Management and Global Tracking
- Local Invoice & Tax Optimization
- Configuration & Installation
- IOR Services
- 24x7x4 Support & Spares Management
- End of Life and Recycling
Demanding global projects are now faster and easier to convert with support from the Global Deal Desk at Exclusive Networks. The Global Deal Desk coordinates sales, product management, professional services and logistics to guarantee a seamless process and flawless delivery.

- Orchestration of global supply chain resources of Exclusive Networks across the world
- Comprehensive services throughout the solution lifecycle from evaluation, planning, design staging, integration, deployment, support and returns
- Centralized point for local-to-local transactions, product quotes, and intracompany finance control

**KEY CAPABILITIES**

- The Global Deal Desk makes delivery possible in over 180 countries thanks to Import of Record capabilities and an extended logistics network with major hubs in the US, Dubai, Singapore, France, and the Netherlands.
- EOR / IOR services
- Professional services reach extends to over 100 countries with thousands of accredited field engineers
- Extensive inventory management and advanced stock capabilities
With 62 offices in over 100 countries, we drive the rapid market penetration and high growth needs of ambitious IT vendors by enabling reseller partners to differentiate, add value, and create new market opportunities. These reseller partners range from leading telcos, service providers, and major system integrators, to VARs, software houses and specialist cybersecurity consultancies.

We are known for boosting margins and helping partners differentiate, grow recurring revenues and build strong customer relationships. We help complement our partners capabilities to deliver complete global rollouts in some of the remotest parts of the world.

Across both cyber and cloud technology markets, we identify the latest disruptive and innovative high-margin vendor technologies for resellers to take advantage of. Having a good mix in the vendor portfolio is critical to offering maximum value and relevance as the global specialist VAD.

GOT A DEAL? NEED MORE INFORMATION? CONTACT YOUR EXCLUSIVE NETWORKS ACCOUNT MANAGER TODAY

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