

shaping tomorrow with you

Your fast
track to more
revenue

EASY TO
ORDER AND
COMPETITIVE
AS NEVER
BEFORE

Nutanix Built4You Bundles

- Seven aggressively priced Nutanix Built4You bundles, give you the flexibility to instantly offer your customers a **PRIMEFLEX for Nutanix Enterprise Cloud** platform
- The solutions are tailored to **run from 8 to 30 VMs per node** with **capacities varying from 3 to 45 TB per node***
- **Hybrid and All-Flash models** for a wide range of applications
- **No deal registration required** at the quoting stage
- Pick the right model for your customers with a **minimum of 3 and maximum of 6 nodes**

* 2:1 data reduction ratio



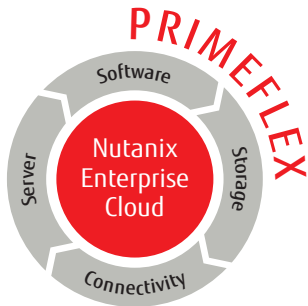
Choose from 7 ready-to-run packages
and boost your sales rapidly

NUTANIX

EXCLUSIVE
NETWORKS

FUJITSU

3 platforms. 7 powerful packages.



Built4You Model	XS	S	M	M (All-Flash)	L (All-Flash)	L	XL
XF Base	XF1070	XF3070	XF3070	XF3070	XF3070	XF8055	XF8055
Nutanix OS edition*	Acropolis OS Starter Edition					Acropolis OS Professional Edition	
Processor	1x Silver 4208 (8c)	2x Silver 4208 (8c)	2x Gold 4210 (10c)	2x Silver 4208 (8c)	2x Gold 4210 (10c)	2x Gold 6226 (12c)	2x Gold 6242 (16c)
Memory	4x 16 GB	8x 16 GB	8x 16 GB	8x 16 GB	8x 16 GB	12x 16 GB	12x 32 GB
SSD	2x 960 GB	2x 960 GB	2x 1.92 TB	4x 960 GB	6x 960 GB	4x 1.92 TB	4x 3.84 TB
HDD	2x 4 TB	4x 1 TB	4x 1.8 TB			8x 4 TB	8x 8 TB
Available vCPU (1:1) core	8	16	20	16	20	32	36
Workload category	Light	Light	Medium	Light	Medium	Heavy	Power
Estimated VMs per node	8	16	10 to 20	16	10 to 20	16 to 24	18 to 24
vCPU/VM	1	1	1 or 2	1	1 or 2	1 or 2	1 or 2
Memory/VM GB	8	4	6 to 12	4	6 to 12	8 to 12	14 to 20
Usable space (with 2:1 efficiency)	5.5 TB/node	3 TB/node	6 TB/node	1.8 TB/node	2.9 TB/node	22.5 TB/node	45 TB/node

* including 3 years of maintenance and support | ** Net prices plus local taxes

You can choose from the 7 fixed solutions described above. The standard ordering process applies for other configurations.

Offer your customers an exceptionally adaptable end-to-end solution



Impress with performance
PRIMEFLEX for Nutanix Enterprise Cloud easily exceeds 250,000 I/O Operations per Second (IOPS).



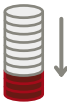
Improve storage efficiency
Deliver up to 4x greater storage efficiency.



Offer maximum flexibility
Give your customers freedom of choice in choosing their preferred hypervisor.



Convince through simplicity
No specialized skill or expensive training is required – perfect for remote and branch offices as well as most demanding data centers.



Reduce storage costs
PRIMEFLEX for Nutanix Enterprise Cloud easily exceeds 250,000 I/O Operations per Second (IOPS).



Gain time for value-added offers
Simply order. Simply provide. Simply save time for activities that create business value.

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