Extreme Networks, Inc.

April 22, 2021

Open Books Announcement for Extreme Networks Distributors, Partners, and Sales

ExtremeNAC™ Subscription

Extreme Networks® is pleased to announce new subscription (right-to-use) SKUs for Extreme Networks' Network Access Control (NAC) applications. The new subscription SKUs unify licensing across the **ExtremeControl™** and the **ExtremeCloud™ A³** applications providing customers with flexibility to select the solution that best meets their business needs. The ExtremeNAC™ SKUs leverage Extreme Networks' new entitlement management system simplifying subscription activation and delivering an effortless networking experience.

The ExtremeNAC subscription SKUs will start shipping by June 30, 2021 for ExtremeControl deployments. ExtremeCloud A³ deployments will be supported in 2H'CY2021.

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SUBSCRIPTION SKUS

Part Number	Product Name	Product Description	US List Price	CAN List Price	LATAM List Price	EMEA List Price	APAC List Price
XIQ-NAC-S-1K-EW	XIQ NAC	ExtremeNAC SW subscription for 1,000 end-systems for 1Year ExtremeWorks	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500
XIQ-NAC-S-1K-PWP	XIQ NAC	ExtremeNAC SW subscription for 1,000 end-systems for 1Year PartnerWorks Plus	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500
XIQ-NAC-S-10K-EW	XIQ NAC	ExtremeNAC SW subscription for 10,000 end-systems for 1Year ExtremeWorks	\$32,500	\$32,500	\$32,500	\$32,500	\$32,500
XIQ-NAC-S-10K-PWP	XIQ NAC	ExtremeNAC SW subscription for 10,000 end-systems for 1Year PartnerWorks Plus	\$32,500	\$32,500	\$32,500	\$32,500	\$32,500
XIQ-NAC-S-100K-EW	XIQ NAC	ExtremeNAC SW subscription for 100,000 end-systems for 1Year ExtremeWorks	\$250,000	\$250,000	\$250,000	\$250,000	\$250,000
XIQ-NAC-S-100K-PWP	XIQ NAC	ExtremeNAC SW subscription for 100,000 end-systems for 1Year PartnerWorks Plus	\$250,000	\$250,000	\$250,000	\$250,000	\$250,000

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Schedule

Open Books Date:	5/01/2021
Public Announcement Date:	5/01/2021
General Availability:	6/30/2021
Price List Update:	5/01/2021

Contact Information

For more product information, please contact Wireless PLM via WirelessPLM@extremenetworks.com

For service information, please contact Services via servicemarketing@extremenetworks.com

Terms and Conditions:

- All terms and conditions of sale shall be governed by Customer's (or Channel Partner's, where applicable)
 applicable agreement or Extreme's Standard Terms and Conditions of Sale and Services in the absence of such a written agreement.
- Valid and existing contractual discounts, if any, will continue to apply where applicable.

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This product roadmap represents Extreme Networks current product direction. All product releases will be on a when-andif available basis. Actual feature development and timing of releases will be at the sole discretion of Extreme Networks.

Not all features are supported on all platforms. Presentation of the product roadmap does not create a commitment by

Extreme Networks to deliver a specific feature. Contents of this roadmap are subject to change without notice.

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