

Open Books Announcement

ExtremeCloud IQ Controller E3125

Summary

Extreme Networks® is pleased to announce the new ExtremeCloud IQ Controller E3125. This new configuration supports dual-interface speeds of up to 100 Gbps (10/25/50/100 Gbps link speeds supported) and has been explicitly designed to meet and exceed the network demands of high-occupancy and high-throughput Venue installations. The E3125 is a High-tier model supporting up to up to 20,000 APs with up to 100,000 end-user sessions in high-availability mode. The unit ships with one pre-installed power supply (1300W). Redundant power supply can be purchased separately.

The ExtremeCloud IQ Controllers host a fourth-generation orchestration application offering all the mobility services required for modern unified access deployments. The ExtremeCloud IQ Controllers include on-premises comprehensive critical network services for wireless and wired connectivity, wireless device secure onboarding, distributed and centralized data paths, role-based access control through the Application Layer (Layer 7), integrated location services, and IoT device onboarding through a single platform. The modern embedded operating system supports containerization of applications enabling expansion for value-added applications for the unified access edge.

The ExtremeCloud IQ Controllers E3125 offers the ability to expand capacity to meet and exceed very large and high-capacity Venues. The hardware and virtual packages are available for purchase using a traditional CAPEX model. Capacity licenses per managed device are available via ExtremeCloud IQ Pilot or Navigator subscription licenses. The best-in-class simplified universal licensing model provides not only on-prem wireless orchestration, but it also enables integration with ExtremeCloud IQ Site Engine and ExtremeCloud IQ for scalable visibility, monitoring, and reporting across multiple deployment sites.

The E3125 will start shipping by July 7, 2023

PRODUCT SKUs

Part Number	Product Name	Product Description	Discount Category	US	CAN	LATAM List Price	EMEA List Price	APAC List Price
				List Price	List Price			
E3125	ExtremeCloud IQ Controller E3125	ExtremeCloud IQ Controller E3125 – Large Venues edition, expandable to 10,000 devices per appliance. 20,000 in HA mode. Version 10 and above requires separate activation key (XIQ-CACT-HW) and XIQ Pilot or XIQ Navigator right-to-use licenses per managed device.	B	\$84,000.00	\$84,000.00	\$84,000.00	\$88,200.00	\$92,400.00

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DIMENSIONS AND WEIGHT

Part Number	Product Description	Packaged WEIGHT Ounces*	Packaged LENGTH Inch*	Packaged WIDTH Inch*	Packaged HEIGHT Inch*
E3125	ExtremeCloud IQ Controller E3125 – Large Venues edition, expandable to 10,000 devices per appliance. 20,000 in HA mode. Version 10 and above requires separate activation key (XIQ-CACT-HW) and XIQ Pilot or XIQ Navigator right-to-use licenses per managed device.	752	38.5	24.75	10.5

SERVICE SKUS – E3125

Service Part Number	Service Name	Service Class	US	CAN	EMEA	LATAM	APAC
			List Price	List Price	List Price	List Price	List Price
97000-E3125	EW TAC & OS E3125	Appliance	\$3,973.00	\$3,973.00	\$4,569.00	\$4,648.00	\$4,370.00
97004-E3125	EW NBD AHR E3125	Appliance	\$7,064.00	\$7,064.00	\$8,124.00	\$8,265.00	\$7,770.00
97304-E3125	EW Edu NBD PartOnly E3125	Appliance	\$3,091.00	3091	3555	3616	3400
97007-E3125	EW 4HR AHR E3125	Appliance	\$9,884.00	\$9,884.00	\$11,367.00	\$11,564.00	\$10,872.00
97008-E3125	EW 4HR ONSITE E3125	Appliance	\$12,356.00	\$12,356.00	\$14,209.00	\$14,457.00	\$13,592.00
97011-E3125	EW NBD ONSITE E3125	Appliance	\$8,472.00	\$8,472.00	\$9,743.00	\$9,912.00	\$9,319.00
95504-E3125	PW NBD AHR E3125	Appliance	\$7,060.00	\$7,060.00	\$8,119.00	\$8,260.00	\$7,766.00
95507-E3125	PW 4HR AHR E3125	Appliance	\$9,884.00	\$9,884.00	\$11,367.00	\$11,564.00	\$10,872.00
95508-E3125	PW 4HR ONSITE E3125	Appliance	\$12,356.00	\$12,356.00	\$14,209.00	\$14,457.00	\$13,592.00
95511-E3125	PW NBD ONSITE E3125	Appliance	\$8,472.00	\$8,472.00	\$9,743.00	\$9,912.00	\$9,319.00
95600-E3125	PWP TAC & OS E3125	Appliance	\$3,973.00	\$3,973.00	\$4,569.00	\$4,648.00	\$4,370.00
95604-E3125	PWP NBD AHR E3125	Appliance	\$7,060.00	\$7,060.00	\$8,119.00	\$8,260.00	\$7,766.00
97404-E3125	EW MonitorPLS NBD AHR E3125	Appliance	\$7,908.00	\$7,908.00	\$9,094.00	\$9,252.00	\$8,699.00
97407-E3125	EW MonitorPLS 4HR AHR E3125	Appliance	\$10,728.00	\$10,728.00	\$12,337.00	\$12,552.00	\$11,801.00
97408-E3125	EW MonitorPLS 4HROnsite E3125	Appliance	\$13,200.00	\$13,200.00	\$15,180.00	\$15,444.00	\$14,520.00
97411-E3125	EW MonitorPLS NBDOnsite E3125	Appliance	\$9,316.00	\$9,316.00	\$10,713.00	\$10,900.00	\$10,248.00
97504-E3125	EW ResponsePLS NBD AHR E3125	Appliance	\$8,537.00	\$8,537.00	\$9,818.00	\$9,988.00	\$9,391.00
97507-E3125	EW ResponsePLS 4HR AHR E3125	Appliance	\$11,357.00	\$11,357.00	\$13,061.00	\$13,288.00	\$12,493.00
97508-E3125	EW ResponsPLS 4HROnsite E3125	Appliance	\$13,828.00	\$13,828.00	\$15,902.00	\$16,179.00	\$15,211.00
97511-E3125	EW ResponsPLS NBDOnsite E3125	Appliance	\$9,945.00	\$9,945.00	\$11,437.00	\$11,636.00	\$10,940.00
98000-E3125	EWP Premier TAC & OS E3125	Appliance	\$6,093.00	\$6,093.00	\$7,007.00	\$7,129.00	\$6,702.00
98004-E3125	EWP Premier NBD AHR E3125	Appliance	\$9,184.00	\$9,184.00	\$10,562.00	\$10,745.00	\$10,102.00

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98007-E3125	EWP Premier 4HR AHR E3125	Appliance	\$12,003.00	\$12,003.00	\$13,803.00	\$14,044.00	\$13,203.00
98008-E3125	EWP Premier 4HR ONSITE E3125	Appliance	\$14,475.00	\$14,475.00	\$16,646.00	\$16,936.00	\$15,923.00
98011-E3125	EWP Premier NBD ONSITE E3125	Appliance	\$10,592.00	\$10,592.00	\$12,181.00	\$12,393.00	\$11,651.00
98504-E3125	EWPP PremierPLS NBD AHR E3125	Appliance	\$10,656.00	\$10,656.00	\$12,254.00	\$12,468.00	\$11,722.00
98507-E3125	EWPP PremierPLS 4HR AHR E3125	Appliance	\$13,476.00	\$13,476.00	\$15,497.00	\$15,767.00	\$14,824.00
98508-E3125	EWPP PremierPLS4HRonsite E3125	Appliance	\$15,948.00	\$15,948.00	\$18,340.00	\$18,659.00	\$17,543.00
98511-E3125	EWPP PremeirPLSNBDOnsite E3125	Appliance	\$12,064.00	\$12,064.00	\$13,874.00	\$14,115.00	\$13,270.00

POWER CORDS – E3125

Please note that the power cords need to be ordered separately for the appliance. The following power cord configurations will be added to the Power Cords search tool in the web soon.

Straight Cord Part #	# Cords	Reference Country	Straight Cord Description
5601313-U1	2	America	USA, CORD,NEMA 5-15,C13,125V, 16AWG
10036	2	Australia	Pwr Cord,10A, AS3112, IEC320-C13, 250V, 0.75MMSQ
10034	2	Britain	Pwr Cord,10A, BS1363,IEC320-C13,250V, 0.75MMSQ
5601513-F	2	Brazil	BRAZIL, CORD NBR 14136, 20A, C13,250V, 1.5MMSQ
5601013-D	2	Denmark	Pwr Cord,10A, SRAF, IEC320-C13,250V, 0.75MMSQ
10033	2	Europe	Pwr Cord,10A, CEE 7/7, IEC320-C13,250V, 0.75MMSQ
10062	2	Japan	Pwr Cord,12A, JISC8303, IEC320-C13,125V, 1.25MMSQ
10035	2	South Africa	Pwr Cord,10A, BS546, IEC320-C13,250V, 0.75MMSQ
10037	2	Switzerland	Pwr Cord,10A, SEC1011, IEC320-C13,250V, 0.75MMSQ

POWER SUPPLIES – E3125

E3125 ships with one pre-installed power supply (1300W). Redundant power supply can be ordered separately.

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Part Number	Product Name	Product Description	Disc Cat	US List Price	CAN List Price	LATAM List Price	EMEA List Price	APAC List Price
PSI-1300W-APL	Power Supply	1300W Redundant power supply for network appliances (validate supported model numbers before ordering)	B	\$644	\$563	\$563	\$592	\$620

Schedule

- Open Books: June 26, 2023
- Target General Availability: July 7, 2023
- Price List Update: June 1, 2023

Contact Information

For more product information, please contact your account manager.

Terms and Conditions:

- All terms and conditions of sale shall be governed by the Customer's (or, where applicable, Channel Partner's) applicable agreement or Extreme's Standard Terms and Conditions of Sale and Services in the absence of such a written agreement.
- Valid and existing contractual discounts, if any, will continue to apply where applicable.

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