



Vendor Overview



Disruptive Distribution
Accelerating market entry and growth for
innovative cybersecurity technologies





























This is Exclusive Networks

Exclusive Networks is the 'go to' value-added distributor that accelerates market entry and growth for innovative cybersecurity, networking and infrastructure technologies.

Combining specialist value-adding technical and marketing support, with the volume and reach of a global distributor, reseller partners rely upon Exclusive Networks to boost business opportunities and help achieve new revenues from the changing enterprise technology landscape. Exclusive Networks continually challenges traditional VAD models, redefining value and creating differentiation.

We call this 'Disruptive Distribution'. Here is an overview of the solutions we distribute through our best in breed vendors.

Key

-  NG FireWall Platform
-  EndPoint Protection
-  Email Protection
-  Encryption
-  Secure Web Gateway
-  Web Application Firewall
-  EndPoint Response
-  SIEM
-  Virtual Execution (sandbox)
-  Distributed Denial of Services
-  Privilege Access Management
-  Strong Authentication
-  PIM
-  Vulnerability Assessment and Patch Management
-  Key Generation and Management
-  User Entity Behaviour Analytics
-  EndPoint Detection
-  Network Plumbing
-  Data Discovery
-  Data Loss prevention
-  Advanced Threat Protection
-  SSL Decryption
-  Cloud Access Security Brokerage
-  Network Packet Capture
-  Network Response
-  Threat Intelligence
-  Network Threat Detection
-  Wireless



Aerohive Networks

Aerohive is an innovative enterprise mobility company, providing Simple, Secure, Scalable wireless and switching solutions. Its flexible architecture, built-in firewall capabilities and in depth analytics makes Aerohive the ideal solution for organisations of all sizes and across all verticals. Aerohive is one of few remaining independent enterprise WLAN vendors and are solely focused on enabling mobility.



BalaBit IT Security

BalaBit is specialised in advanced monitoring technologies and development of privileged activity monitoring, trusted logging and proxy-based gateway technologies, to help protect customers against internal and external threats and meet security and compliance regulations. Shell Control Box is a user monitoring appliance that controls privileged access to remote IT systems, records activities in searchable, movie-like audit trails, and prevents malicious actions.



Carbon Black

Carbon Black's endpoint security platform defends organizations of all sizes from modern-day attacks with its unique zero-gap protection. The solution, provides Endpoint Threat Prevention, Detection, and Response whilst offering continuous monitoring and recording for real-time visibility into every endpoint, multiple forms of signature-less threat prevention, instant and customisable detection, and the industry's only incident response solution that combines continuous recording with live response and remediation capabilities.





Certes

Protecting Data in Motion, Certes is leading the Software-Defined Security revolution, via its next generation VPN and Layer 4 Encryption. Enabling you to dynamically control your data traffic security without dependence on firewalls or the network infrastructure. Thousands of Certes' patented solutions are deployed to protect enterprise data traffic in 84 countries around the world.



Exabeam

Exabeam provides user behaviour analytics, leveraging existing log data to detect modern attacks, prioritize incidents efficiently, and help valuable SOC staff respond effectively. User behaviour analytics analyses actual behaviour to determine risk and to inform overburdened security analysts about potential attacks, as well as how to remediate them. Done correctly, UBA adds a powerful analytics layer over existing security technologies, detecting new attacks, prioritizing incidents, and guiding a more effective response.



Fortinet

Fortinet's mission is to deliver the most innovative, highest performing network security platform to secure and simplify your IT infrastructure. They are a leading global provider of network security appliances for carriers, datacentres, enterprises and distributed offices. Fortinet's security fabric can intelligently protect your entire network: from the endpoint to the cloud and everywhere in between, delivering industry-leading, end-to-end simplified security that won't slow you down. Providing network security via industry leading solutions such as NGFW, Email, Web, Endpoint and Sandbox, Fortinet provides advanced threat protection and detection from even the most robust network attacks.





Gemalto

Gemalto is a provider of data protection. Securing and protecting organisations most valuable data assets and intellectual property. Gemalto authenticate people, transactions and objects, encrypt data and manage that encryption securely. Enterprises and government agencies trust Gemalto to protect and control access to sensitive data, manage risk, ensure compliance, and secure virtual and cloud environments and the same products are equally as applicable for every company.



Gigamon

Gigamon empowers customers with the ability to capture all traffic traversing physical and virtual networks, maximizing cybersecurity forensic capabilities. Through patented technologies, the Gigamon GigaVUE® portfolio of high availability and high density products intelligently delivers the appropriate network traffic to security, monitoring or management systems.



Greenbone

Greenbone

Greenbone Networks delivers a vulnerability analysis solution for enterprise IT which includes reporting and security change management. The Greenbone Security Manager (GSM) is a vulnerability management solution that seamlessly and transparently integrates into your security and GRC strategy, providing vulnerability assessment, vulnerability intelligence and threat management capabilities in the form of a dedicated or virtual appliance. Identifying breaches of corporate security policy and regulations is covered as well. With a strong focus on 3rd Party integration and open standards, the Greenbone Security Manager is a best of breed security solution that enhances and supplements security posture and allows a proactive approach to automated vulnerability lifecycle management.



IMPERVA®

Imperva



Imperva offers WAF and DDoS solutions. The cloud solution Incapsula, has powerful capabilities with an easy to swallow commercial proposition while SecureSphere focuses on high end enterprise with its on premise WAF product. Preventing data theft starting from the data centres through to web applications is what Imperva specialise in, with a range of capabilities including database activity monitoring, web application security, and DDoS protection providing comprehensive data security across entire networks can be ensured. Imperva are the only Leader in Gartner's 2016 Magic Quadrant for Web Application Firewalls (WAF).

Infoblox

CONTROL YOUR NETWORK

Infoblox



Infoblox delivers critical network services that protect Domain Name System (DNS) infrastructure, automate cloud deployments, and increase the reliability of enterprise and service provider networks around the world. As the industry leader in DNS, DHCP, and IP address management, the category known as DDI, Infoblox reduces the risk and complexity of networking.

ixia

Ixia



Ixia make applications stronger. Building on their three pillars of IXTest, IxVisibility and IxSecurity Ixia provides reliability and security solutions for development, deployment, and operations teams. Whether you are seeking greater visibility into your network or better performance, Ixia solutions validate network functions, test the integrity of security infrastructure, and deliver an end-to-end view of your network. The result: stronger applications, better performance, increased security resilience, happier customers, and maximum ROI.

LIEBERMAN SOFTWARE™

Lieberman Software



By delivering an adaptive threat response in real-time, Lieberman Software continuously secures your cross-platform enterprise, countering malicious attacks from the outside and within. ERPM (Enterprise Random Password Manager) allows you to automatically discover, secure, and audit the administrator, root, domain and service account passwords in your cross-platform enterprise – detecting dependent accounts and synchronizing privileged password changes to safeguard your infrastructure.



LogRhythm

LogRhythm, a leader in security intelligence and analytics and empowers organisations around the globe to rapidly detect, respond to and neutralize damaging cyber threats. The company’s award-winning platform unifies next-generation SIEM, log management, network and endpoint monitoring and forensics, and security analytics. LogRhythm’s unique Security Intelligence Architecture ensures that when threats are identified, a global view of activity can be seen, enabling exceptional security intelligence and rapid response.



Palo Alto Networks

Palo Alto Networks, Inc. has pioneered the next generation of network security with their innovative platform that allows you to secure your network and safely enable an increasingly complex and rapidly growing number of applications. At the core of this platform is their next-generation firewall, which delivers visibility and control over applications, users and content within the firewall using a highly optimised hardware and software architecture. They are the fastest growing security company in the market because of its deep expertise, commitment to innovation and game-changing security platform focused on bringing an end to the era of breaches by uniquely integrating its Next- Generation Firewall, Advanced Endpoint Protection, and Threat Intelligence Cloud.



Picus

Picus Security continually tests, in real time, how your security devices respond to real-world cyber-attacks in your production network. You don’t need a lab environment as Picus can assess your security solutions with no limitations on security vendor or technology. Picus continually measures your security’s effectiveness and availability and uses the latest and most up-to-date cyber-attacks safely to test your deployment.



proofpoint.

Proofpoint

Proofpoint helps the most successful companies in the world protect and govern their most sensitive business data. Proofpoint are Leaders in Secure Email Gateways and Enterprise Information Archiving, delivering an integrated suite of on-demand data protection solutions spanning threat management, regulatory compliance, data governance and secure communications—all of which are based on a common security-as-a-service platform.




SentinelOne

SentinelOne unifies prevention, detection, and response in a single platform driven by sophisticated machine learning and intelligent automation. It enables you to predict malicious behaviour across major threat vectors in real-time, rapidly eliminate threats with fully-automated, integrated response capabilities and adapt your defences against the most advanced cyber-attacks.




Symantec

Symantec brings its own unique approach to the security platform, with the recent acquisition and coming together of Symantec and Bluecoat. With solutions ranging from the market leading Web Proxy, through to Cloud Access Security Brokerage, to DLP and Network Forensics, their integrated products offer unparalleled protection and insight to reduce risk and lower costs across the entire organisation. Providing a powerful selection of offerings to any end user no matter where they are on their cyber security journey, Symantec has a story.




Tanium

Providing a fundamentally new approach, Tanium is being used by the world's largest organizations, across the largest and most complex global networks, to manage every endpoint with 15-second visibility capabilities and granular controls, giving better more informed decisions and implementing required actions far more quickly.





Tufin

Tufin enables organisations to implement network security changes in the same business day through automation and impact analysis – orchestrating change processes end-to-end across physical environments and hybrid cloud platforms. The award-winning Tufin Orchestration Suite automatically designs, provisions, analyses and audits network changes from the application layer down to the network layer. It minimises errors and redoes for rapid service delivery, continuous compliance and business continuity.



Verint

Verint's Threat Protection System (TPS) offers a new way to gather cyber intelligence, enabling better decision making against sophisticated, persistent threats by accelerating the path from detection to response by automating the investigation process, identifying and verifying deep and wide attacks and analysing, distilling and delivering actionable intelligence. TPS is the first multi-dimensional system that provides one unified, intelligence-driven platform for advanced threat detection and response. TPS proactively mimics the behaviour of human analysts as it looks across the entire attack chain, hunting attackers, continuously gathering evidence, generating intelligence and providing key insights to stop cyber-attacks. Using automation the solution can institute a recommended remediation plan and orchestrate the best response.



Passport Global Services

Passport Global Services provides multi-vendor professional and technical services that enable reseller partners to add significant value throughout every stage of the customer lifecycle. From pre-sales consultancy, training and logistics, through to project management, implementation, 24/7 support and a host of monitoring, alerting and reporting services, any part of Passport Global Services' comprehensive offering can be leveraged on a global or local basis. Our engineer-staffed technical assistance centers, accredited training centers and logistics hubs provide round-the-clock access to unique skills with on-the-ground reach into over 100 countries worldwide. Passport Global Services are orchestrated from Exclusive Networks 24/7 Support Centre in Alton, Hampshire. The result? With Passport, you have the power to sell, implement and support client projects on the scale of a major 24/7 value added service and technology operation, but without the time and operating cost overhead.



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