



Renewal Upsell Promotion

 Valid from:
Oct. 1st to Dec 31st 2023

 Increase the value of your
Renewal by over 20%

 Deliver Advanced
Management and
Analytics Solution with
FortiGate Cloud

Partner Benefits	Eligible Product	Program Details	Access the promo	Terms and Conditions
<ul style="list-style-type: none"> Receive from \$200 to \$450 incentive 	<ul style="list-style-type: none"> All Q4 FortiGate Renewals are eligible Check the upcoming renewals on our Partner Portal 	<ul style="list-style-type: none"> Add the FortiGate Cloud service to your FortiGate Renewal Close renewal deals ranging from \$5,000* to \$10,000* where you have added the new FortiGate Cloud Service, and earn \$200 Close \$10,000+ renewal deals where you have added the new FortiGate Cloud Service, and earn \$450 At a glance: why you should add FortiGate Cloud to your standard Renewal Get the FortiGate Cloud Brochure Watch the video and visit the FortiGate demo site 	<ul style="list-style-type: none"> Register to FortiReward 	<ul style="list-style-type: none"> You must be registered to FortiRewards and accept the Terms and Conditions Proof of Performance requested: <ul style="list-style-type: none"> - 1. Reseller invoice to End-user dated between 1st October and 31st December - 2. Forticare Coterm or Renewal Quote ID containing the New SKU: FC-10-XXXX-131-02-DD with a minimum length of 36 months (or 1095 days in co-term)* One invoice per partner per End-user. Claims must include End-user company name and invoice. The reward applies only if the added FortiGate Cloud Service is a first buy. The Reward is not applicable to renew existing FortiGate Cloud Services. Maximum 3 claims per Partner Account

*End-user value without VAT

