

Unified SASE

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Market Trends

Hybrid Workforce

84%



SOURCE 1: 2023 Forbes Remote Work Trends

Distributed Applications

125+



SOURCE 2: 2022 Gartner: Market Guide for SaaS Management Platforms

Active Vendor Consolidation

75%



SOURCE 3: 2022 Gartner CISO Survey and infographics



Zero Trust Mindset

Never Trust, Always Verify for resource protection



Grants network access only after identity is authenticated and authorized



Limits network access only to necessary resources/applications



Continuously adjusts network access in near real time, based on device/user context





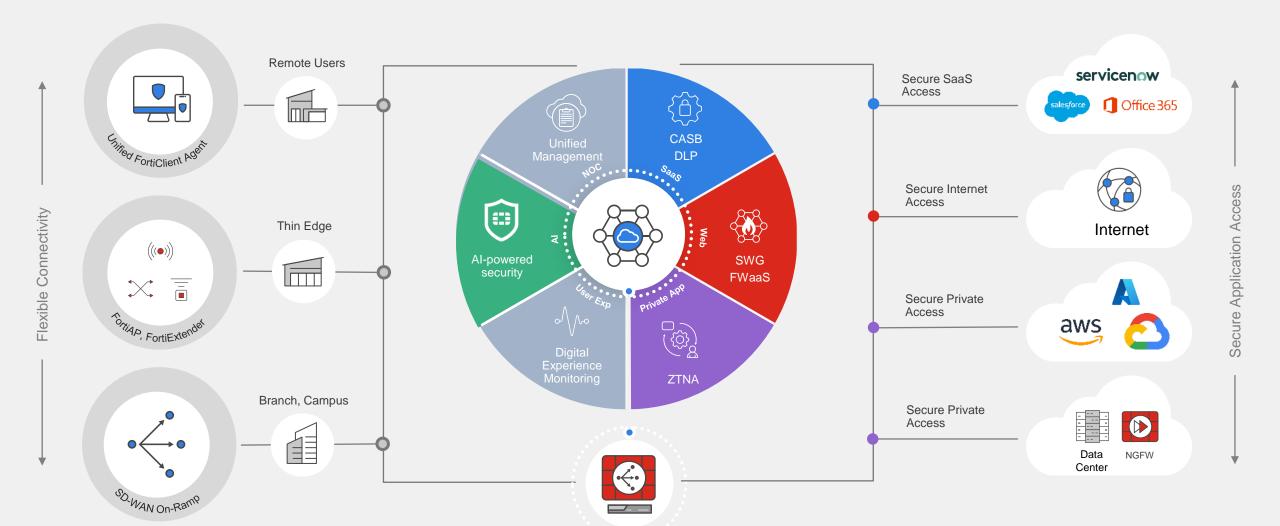
Fortinet SASE Solution



FortiSASE – Cloud Delivered SSE Solution



Rapid monthly release of new FortiSASE Innovations





FortiSASE – One Console for Management and Visibility

FortiSASE Unified Management



Centralized Control

Control and configure all FortiSASE components (SWG, FWaaS, ZTNA, CASB, DLP)



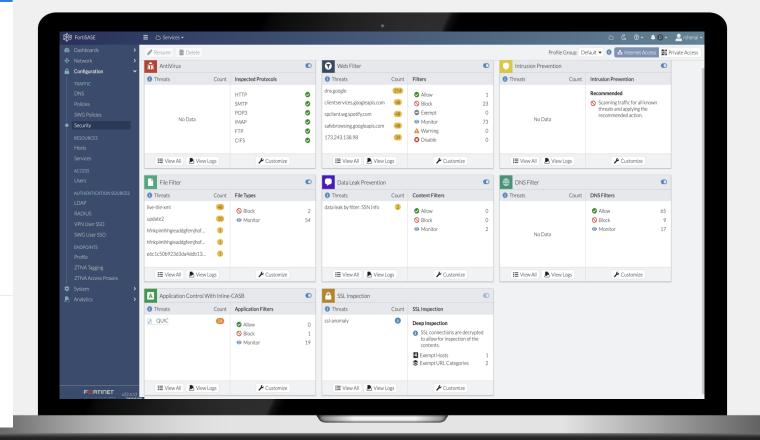
Single Console

Single pane for Internet and Private Access



Enhanced Visibility and Monitoring

Reporting, Analytics, Digital Experience Monitoring





FortiSASE – One Agent for Simplified Deployment

Converge Legacy Agents into a Single Solution

FortiSASE Unified agent



Simplified Deployment

No need to install and update separate agents for EPP, SSE, DEM



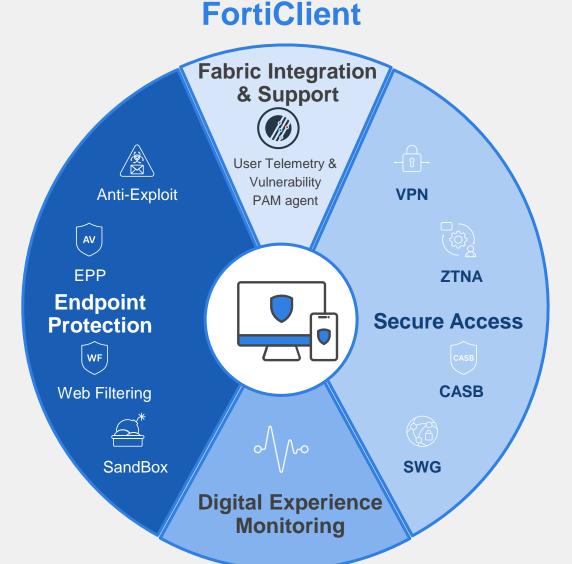
Comprehensive Endpoint Protection

Full protection of endpoint with antivirus



Enhanced Visibility and Control

Telemetry, Digital Experience Monitoring, endpoint activities





FortiSASE - Flexible security with Thin Edge deployments

Retail, ATM, IoT/OT)

FortiSASE Thin Edge Security



Secure Smaller Locations

Secure small locations, pop-up locations or home offices without the need of a firewall



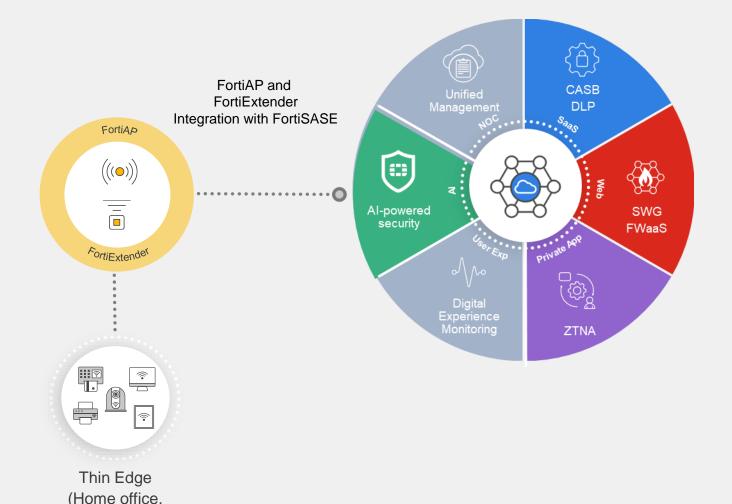
IoT, OT and Agentless Devices

Secure access using built-in hardware agent for devices without any agents (e.g. IoT/OT, ATM)



Central Visibility and Management

Unified management and visibility for all edges with deployment flexibility





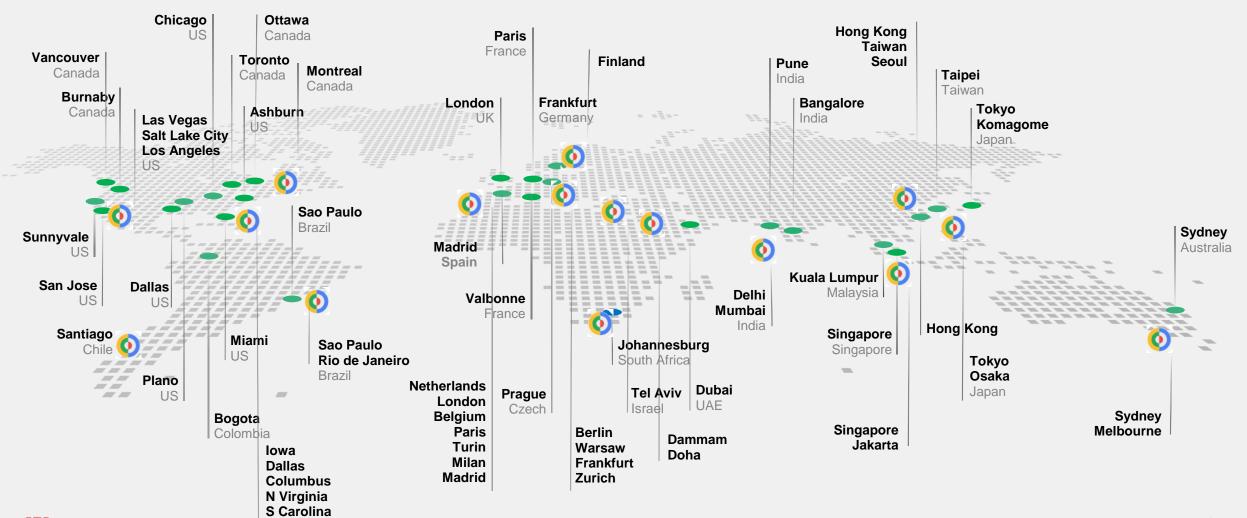
Scalable Cloud Network for Best User Experience

Global Coverage

140+ Cloud Locations

Security As a Service

Low Latency, High SLA





Use cases





Secure Internet Access

For Remote Users, Thin Edge and Branch Locations

Safe browsing from anywhere



Malware & Ransomware prevention

Prevent threats with cloud-based Firewall, IPS, Web Filtering, Anti-virus, DNS and File Filtering, Sandbox



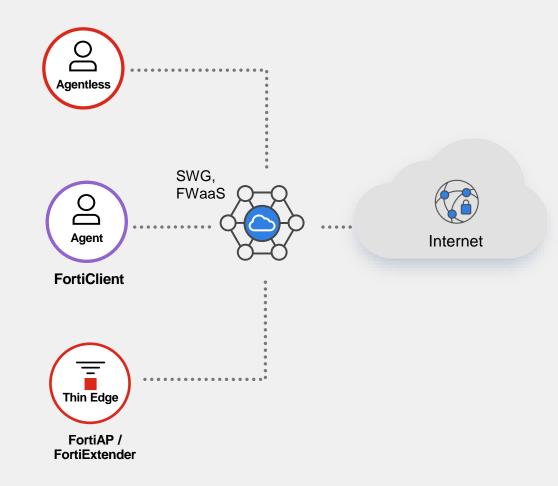
Deep SSL Inspection of end-user activity

Deep inspection of web activity for threats, even when using secured HTTPS access



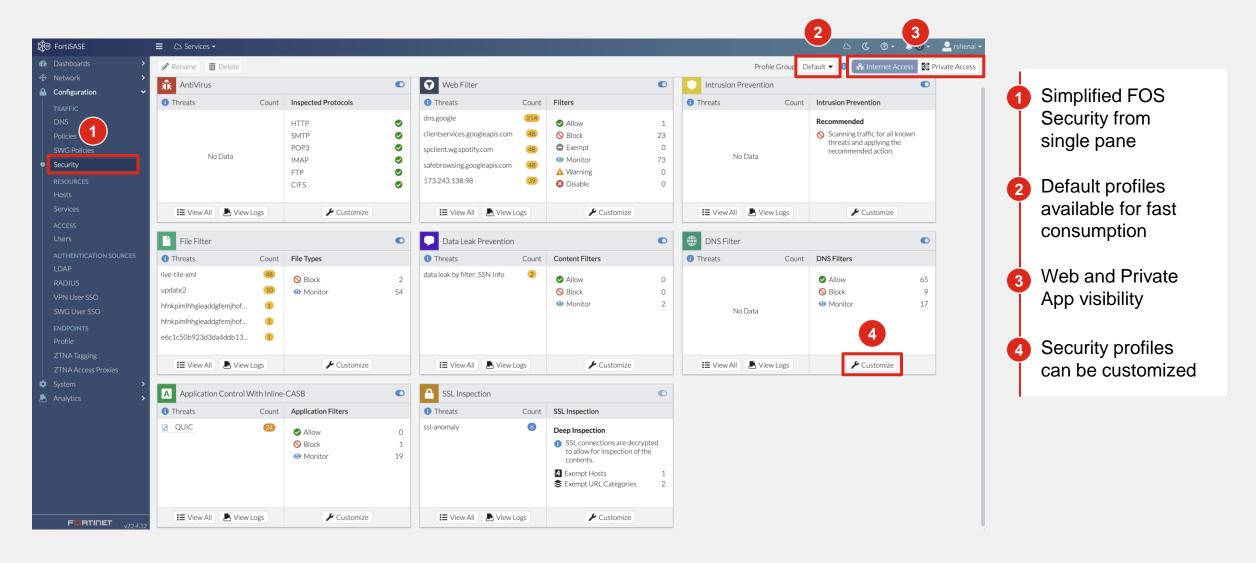
Al Powered Security Services

Best in class security efficacy and zero-day threat protection with Al powered FortiGuard Security Services





Secure Internet Access – Threat Protection





Secure Private Access

With ZTNA and SD-WAN integration

Secure corporate app access



Secure Cloud & datacenter app access

Secure anywhere access to corporate applications in datacenter and cloud with deep security inspection



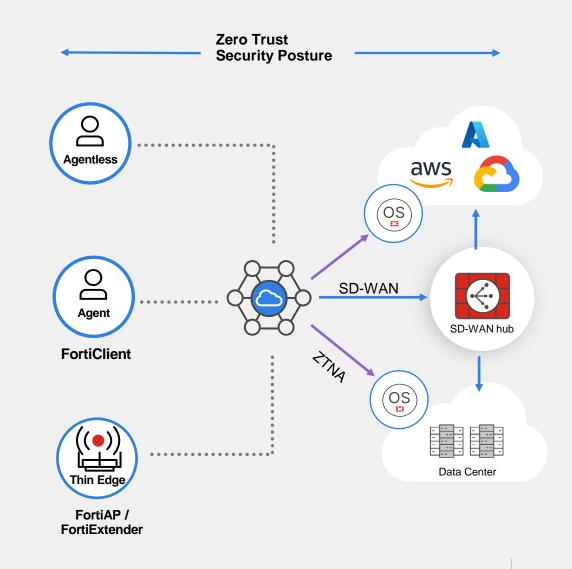
Universal Zero-trust Network Access

User identity and device context-based zero-trust access to explicit applications from remote or on-prem location



SD-WAN integration

Superior user experience with full integration with Fortinet SD-WAN architecture





Secure Private Access with SD-WAN Integration

SD-WAN Private Access



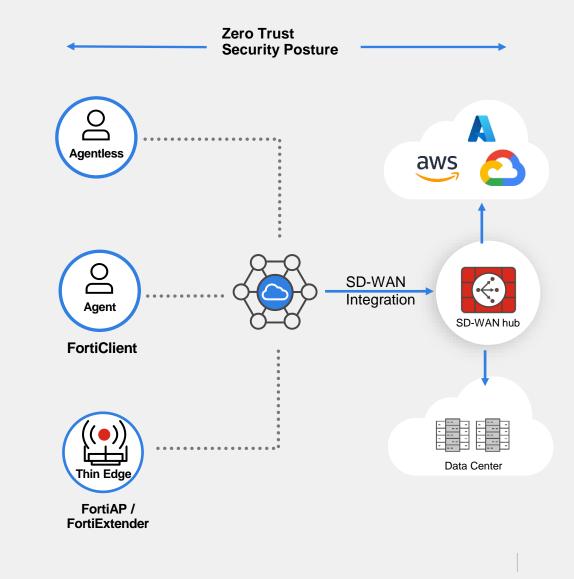
SD-WAN Integration with existing SD-WAN Hub from any **SASE PoP**



Fast access to applications using SD-WAN from SASE PoP to SD-WAN Hub



Broader app support (UDP-based VoIP, video, UC)



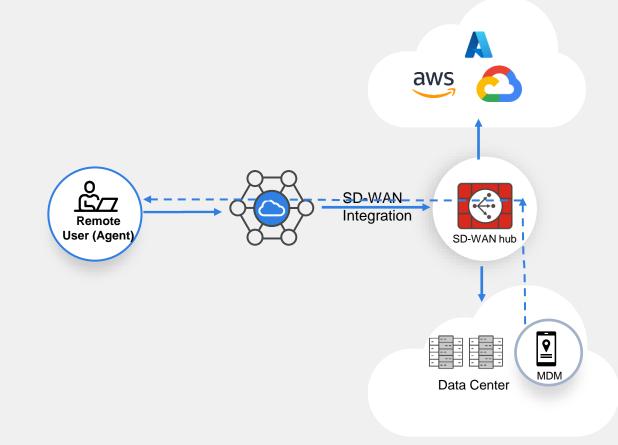


Secure Private Access - What's New

Bi-directional Traffic Support for Secure Private Access with SD-WAN Integration

Server to Client Traffic Support

- Allow trusted traffic from applications on the SD-WAN network to securely connect to remote user devices (e.g., MDM, Remote Desktop)
- Requires environment to have the remote VPN user identification feature enabled





Secure Private Access with ZTNA

FortiSASE ZTNA Support



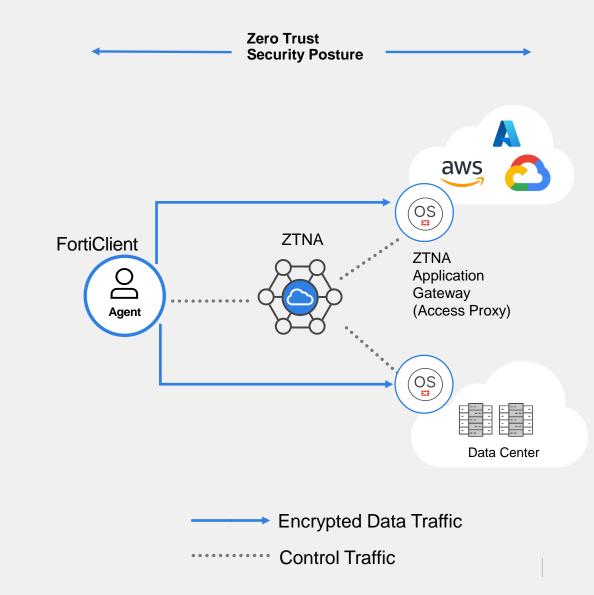
Zero-trust access based on user/device identity and device posture



Granular and explicit application access control per-session

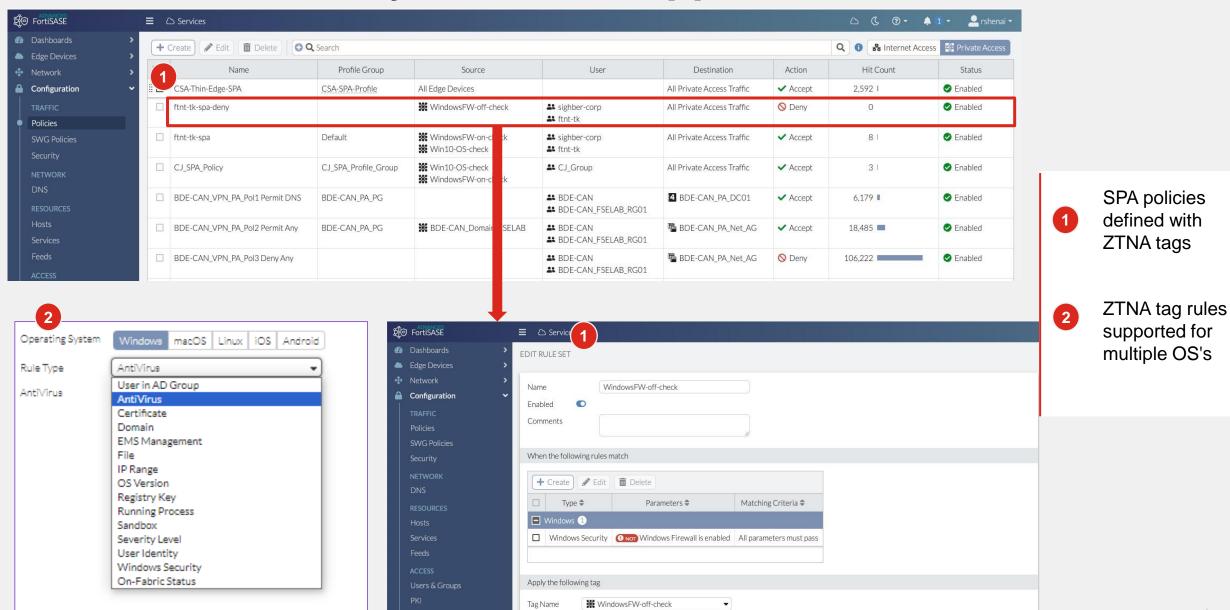


Continuous device posture re-assessment (every 60 seconds)



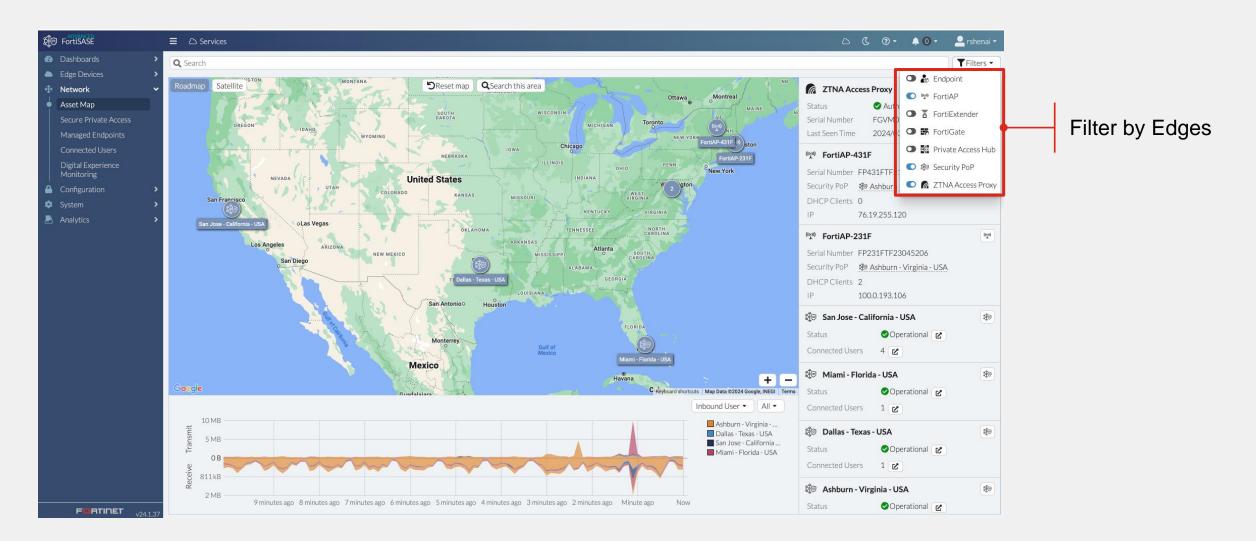


Zero Trust security for secure application access



FortiSASE Secure Private Access

Bridge to securely connect remote users to their private applications





Secure SaaS Access

For Visibility and Control

Secure Access to Cloud apps and files



Cloud App Access Control

Safe Cloud Application access and blocking of malicious apps with in-line CASB feature, including Zero Trust posture checks



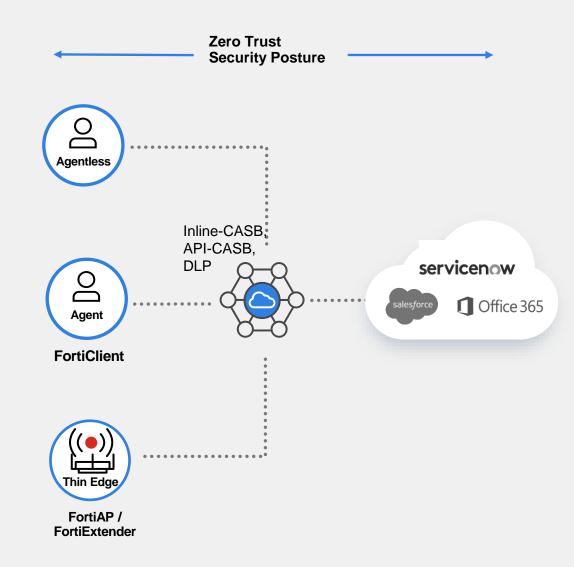
Deep control & view of apps content

Control over app content and files with API-based CASB for enhanced security and threat detection



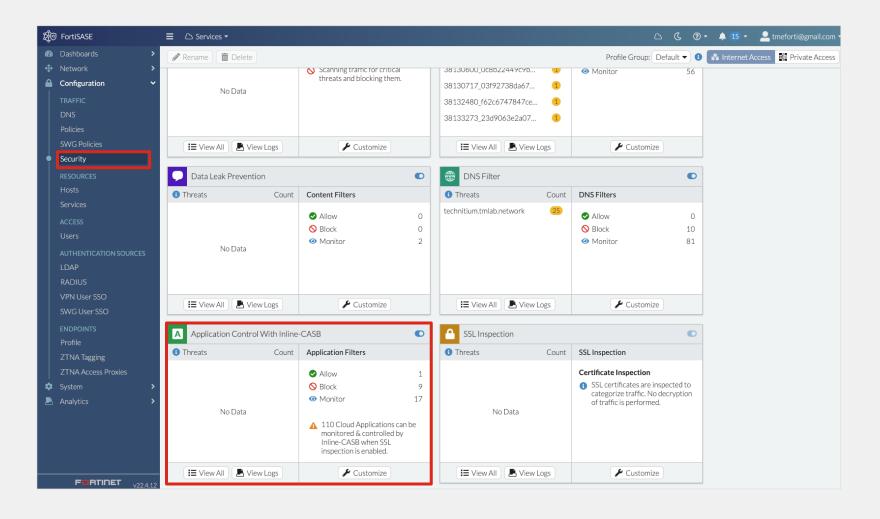
Unified agent for anywhere detection

FortiClient Agent covers all the use-cases from SASE, Zero-trust, SaaS security, and End-Point Protection





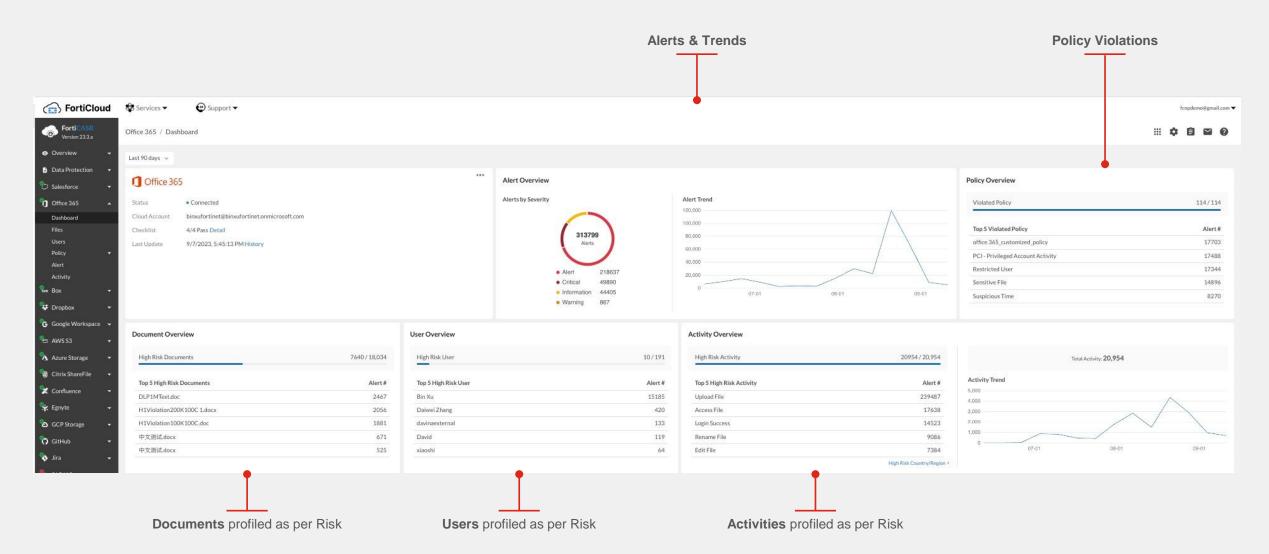
Inline CASB capabilities



- Application status
- Activity history
- Risk statistics
- Highest risk users, files, triggered policies & countries
- Risk/usage trends



Example: O365 Summary Over Past 90 Days





Comprehensive Data Security

Built-in Data Leakage Protection (DLP)

Data Protection with FortiSASE



Identification, monitoring and protection of organization's data—At rest and in motion



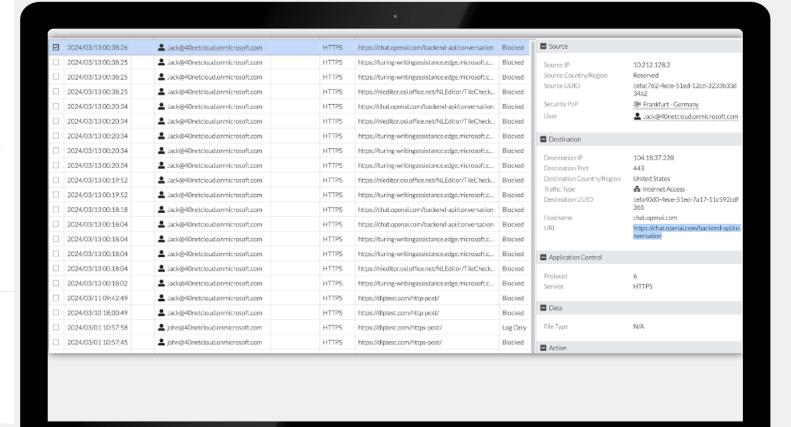
FortiGuard Al-powered DLP feeds

Supports 500+ pre-defined data patterns updated frequently for new patterns



Predefined sensors and dictionaries

Support for granular policies to meet data protection requirements with tailored reporting





Secure Thin Edge Connectivity

Industry's First – Wireless LAN integration with SASE

Secure Thin Edge Access



Cloud delivered Al-powered Security

Secure thin edge locations that don't have on-prem firewall to block ransomware and malware



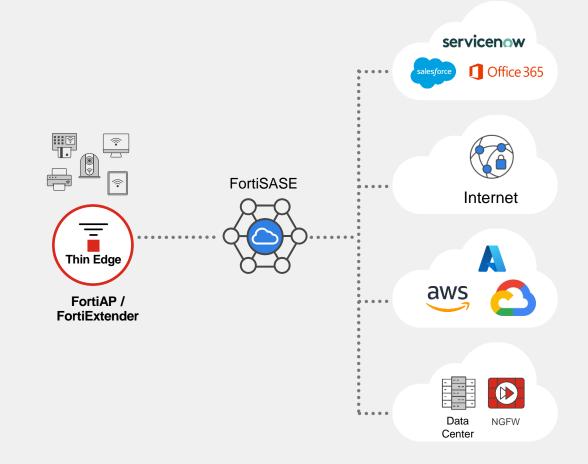
Secure Agentless Access from IoT

Secure access using built-in hardware agent in FortiAP and FortiExtender without any client agents.



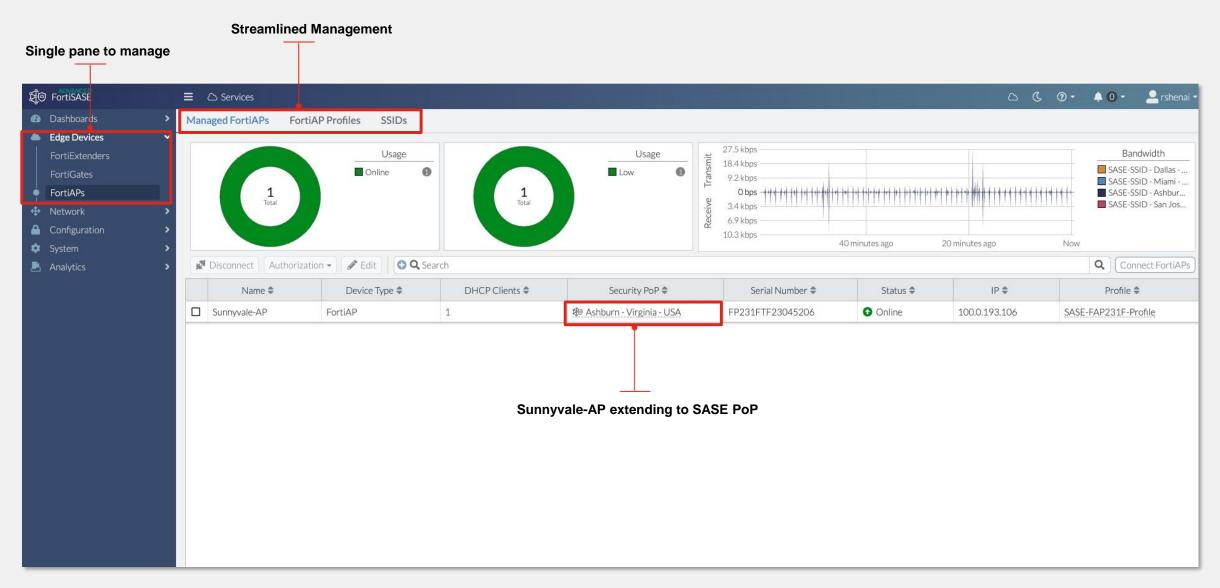
Cloud delivered Management

Cloud delivered management of FortiAP and FortiExtender with zero-touch provisioning support





FortiSASE Cloud Delivered Management for Thin Edge



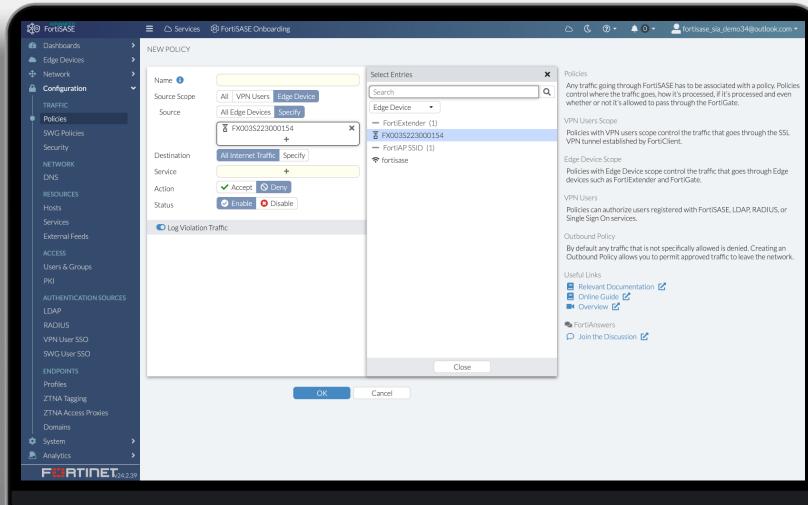


Secure Edge Connectivity - What's New

Granular Edge Device Security Policies

Granular Edge Policies

- Control Secure Internet Access and Secure Private Access Policies per Edge
- Supports FortiAP SSIDs, FortiExtenders, FortiGate Edge Devices
- Specify Authorized Edge Device as Source





Free FortiSASE with FortiAP 431F in 2024

Experience FortiSASE cloud delivered security and management with FortiAP 431F



Purchase new FortiAP 431F

Register FortiAP in FortiCloud account



Use promo code "2024-SASE-AP" during FortiSASE provisioning

Use zero touch provisioning tool to connect FortiAP to FortiSASE



Connect FortiAP to FortiSASE for free cloud security through Dec 31, 2024



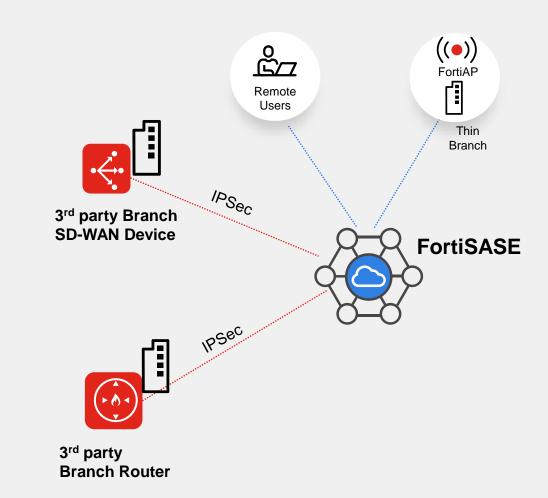


Secure Edge Connectivity – What's New

SD-WAN On Ramp for Branch

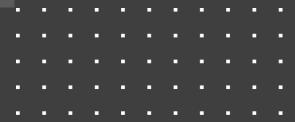
IPSec Connectivity to FortiSASE from Branch

- Extends FortiSASE to all branch edge locations
- Supports IPSec from any validated branch edge device to connect to FortiSASE
- Supports IPSec connection to 2 FortiSASE locations per branch for redundancy
- Requires Add-on for SD-WAN On-Ramp per FortiSASE Location (Advanced or Comprehensive)





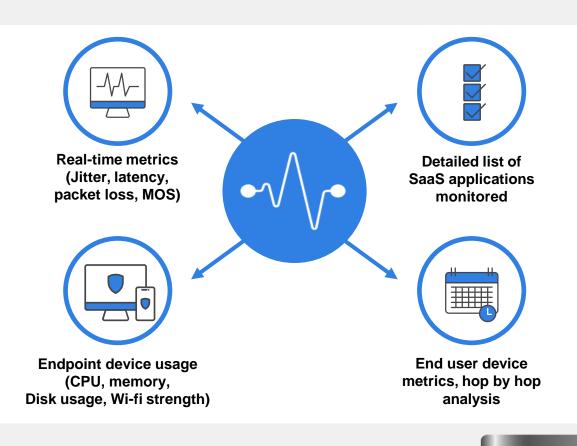
Advanced features

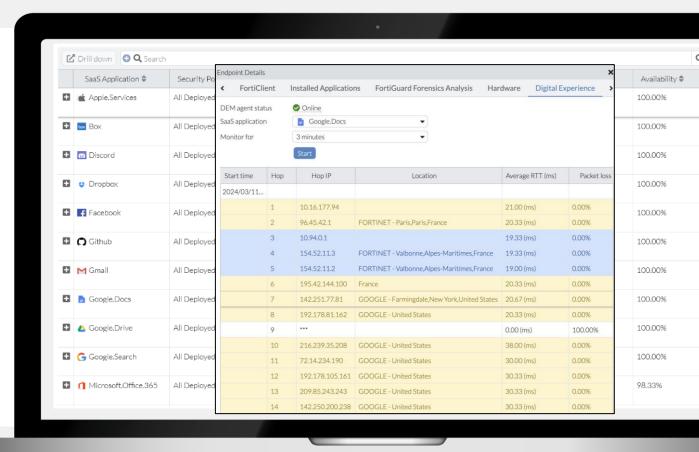




End-to-End Digital Experience Monitoring

Comprehensive visibility | Metrics and alerts correlation | Proactive response







SOC As a Service integration with FortiSASE

Seamless integration



Say No to False Positives!

24x7 Human based Monitoring and analysis with weekly summary reports, alerts and notifications



Respond: Act Fast

Fortinet security experts notify **within 15 mins** – IOCs, remediation, why and what



Improve: Maximize Investment

Cloud-based portal with intuitive dashboards, on-demand reports and quarterly Fortinet **expert meetings**

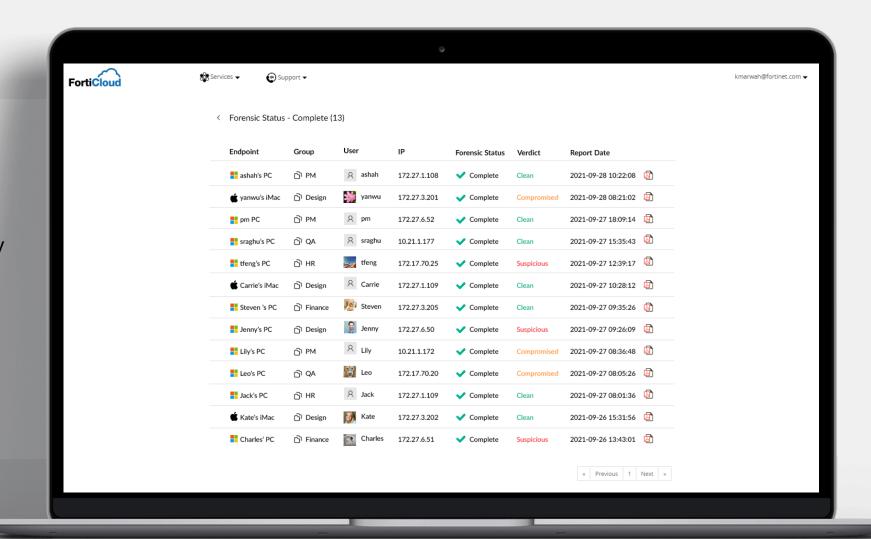






Security – FortiGuard Forensics

- Leverage FortiGuard Forensics service to investigate potentially compromised endpoints
- Submit Endpoints for analysis directly from the FortiSASE portal
- FortiGuard Forensics Team will analyze and provide verdict & details report on findings







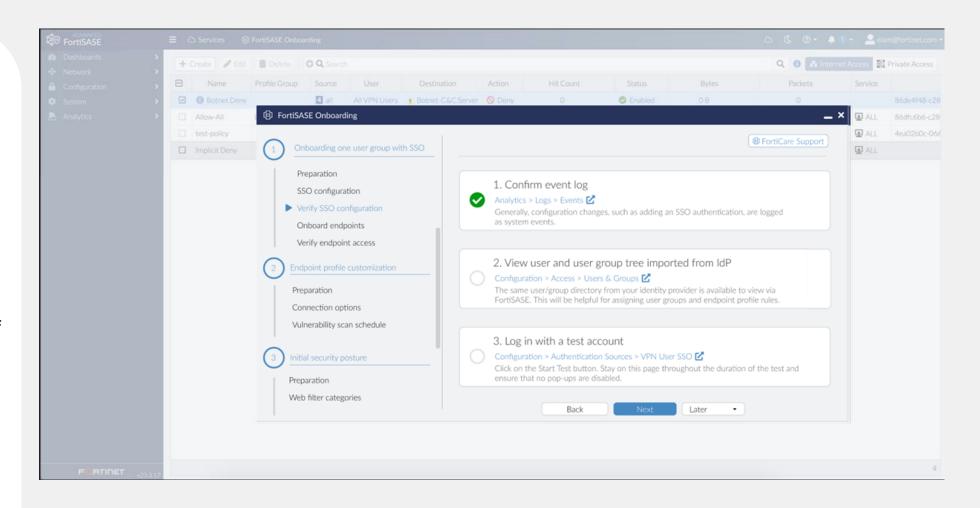
Assisted Onboarding

Define

- Understand your environment and any unique requirements
- Capture relevant configuration for the Deploy phase

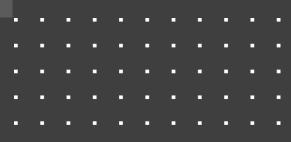
Deploy

- Embedded guides will assist you through the deployment of common scenarios:
- Enable Authentication
- On-board Users & Devices
- Link with SD-WAN network





Pricing





Simple SASE Licensing

Includes all SASE features under single user-based SKU

FortiSASE Pricing

"Fortinet provides excellent value and it's BOMs are the simplest of any vendor in the SASE market"

- 2024 Gartner Single Vendor SASE MQ

FortiSASE Standard Bundle

FWaaS & SWG: L3-7 Firewalling, URL-Filtering, Anti-Malware

ZTNA: Cloud-Provisioned, Device Posture checking, Continuous assessment

CASB & DLP: In-line CASB, API CASB and DLP Service

Endpoint Security: EPP, Sandboxing, Vulnerability Management

Cloud Logging Cloud Managed 24 x 7 Support Supports 3 devices per user



Summary of FortiSASE Bundles and What's New

Capability	Standard	Advanced	Comprehensive
SWG	•		
FWaaS	•	•	
FortiClient & EPP	•	•	
ZTNA	•	•	
CASB (Inline and API)	•	•	•
Data Loss Prevention (DLP)	•	•	
Sandbox	•	•	•
Digital Experience Monitoring			
SOCaaS Integration			
Endpoint Forensics			
Dedicated IPs	Add-on	•	
Assisted On-boarding		•	•
POPs	Fortinet Cloud Locations	Fortinet Cloud Locations	All Locations
Consumption	Yearly or FortiFlex	Yearly or FortiFlex	Yearly or FortiFlex

New – Customers can have up-to 20 PoPs

Both Fortinet & Public Cloud Locations can be used

Now available for use within FortiFlex



Why Fortinet Unified SASE?





