

Partner Newsletter

QUARTERLY NEWSLETTER: May 2020

Updates to Deal Reg Program

Effective April 1, the following changes have been implemented in the Proofpoint Deal Registration Program:

- Approved partner deal registrations are valid for 180 days from the date the deal registration was approved by Proofpoint
- Deal registrations can be extended one time for an additional 90 days. Any extension beyond the 90 days will require exception-based approval

For more information please review the [Deal Registration Program Guide](#) or contact your Channel Account Manager.

EMEA Partner Webinar – 18th May

Join the Proofpoint Channel team on **Monday 18th May at 1.30pm BST/ 2.30pm CET** to hear about the current Threat Landscape Update, get product and sales update and learn about the latest sales tools and marketing resources.

[Register here >>](#)

A People-Centric Approach to Insider Threat Management

The workforce today is more global, transient and always connected in an ever more competitive world. Modern security programs need to complement traditional security solutions with a solution that looks inside-out. ObservelT | Proofpoint helps organizations protect against data loss, malicious acts, and brand damage involving insiders acting maliciously, negligently, or unknowingly. Learn more about People-Centric Insider threat Management.

[Download Solution Sheet >>](#)

COVID-19 Threat Insight

- Remote Video Conferencing Themes in Credential Theft and Malware Threats.

[Read more >>](#)

- Coronavirus/COVID-19 Payment Lures on the Rise.

[Read more >>](#)

- Threat Snapshot: Coronavirus-related Lure Examples Across the U.S., Spain, Portugal, and the Netherlands.

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- Who's Using Your Streaming Account? Protect Yourself from Credential Theft.

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- Coronavirus Threat Landscape Update.

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Top Blogs

- Three Reasons to Replace Your Symantec Solution Right Now

[Read More >>](#)

- Before You Start Your Security Awareness Training Program: What You Should Know

[Read more >>](#)

- People-Centric Security: An Overdue Shift in Our Defense Paradigm.

[Read More >>](#)

- Working from Home Security Awareness Resources and Communications.





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Getting Started with CASB eBook

Migrating to the cloud can make your business more agile, flexible, and efficient—but it can be risky. How do you secure data shared across cloud apps, protect your organization from cloud account compromise, and stay compliant? This eBook provides detailed guidance on what to look for in a comprehensive cloud access security broker (CASB) solution and why you need one. [Download eBook >>](#)

Product Spotlights: Mitigating the Risk of a Remote Workforce

Proofpoint's solution portfolio focuses on protecting your customers' people from today's malware and non-malware-based threats, from business email compromise, account compromise attacks as well as compliance violations. Below you will find the key Proofpoint solutions to help your customers in the current environment with a guide on how each solution provides the knowledge and resources to protect people and organisations.

	<p>Product Spotlight: Security Awareness Training (PSAT)</p> <p>Due to the current situation, lures are extremely successful in tricking our customers and prospects people into executing the threat actors' instructions. Educating our customers' people on the current threats as well as enabling them to work safely when working from home is more vital than ever before. We offer a full security awareness training solution comprised of tools to identify risk, change behaviour, and reduce exposure for people in an organization. Learn more >></p>
	<p>Product Spotlight: Meta Secure Enterprise Access</p> <p>Traditional VPN's were not designed to cope with 100% of the workforce connecting remotely to an ever-expanding variety of cloud and on premise delivered applications. Proofpoint Meta is the zero-trust alternative to VPN for secure remote access to any enterprise application, anywhere. With Proofpoint people-centric solution, you can rapidly deploy access from user devices to applications in the data centre and the cloud. Learn more >></p>
	<p>Product Spotlight: CASB and CAD</p> <p>Organisations that are adopting cloud services need an integrated people centric approach to threat detection and data protection in the cloud as this new architecture introduces new security risks. With Proofpoint Cloud App Security solutions, you can detect, investigate, and defend against cybercriminals accessing your sensitive data and trusted accounts. Learn more >></p>
	<p>Product Spotlight: Browser Isolation</p> <p>As more people work remotely and often from their own devices, keeping people safe when interacting with links in email and browsing the web is imperative, especially when often not protected by traditional web security. Browser Isolation and Email Isolation by Proofpoint lets your users access websites, personal email and corporate email safely. It does this by isolating browser sessions in a secure container. Learn more >></p>

2020 Cybersecurity Excellence Awards

Proofpoint has been recognized in 19 categories in the 2020 Cybersecurity Excellence Awards, including Most Innovative Cybersecurity Company and Best Cybersecurity Education Provider. The Cybersecurity Excellence Awards recognize companies, products, and individuals that demonstrate excellence, innovation, and leadership in information security, and are voted on by the cybersecurity community. [Learn more >>](#)



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