



# Free Access Point

SCORE A HAT-TRICK!

## Advanced Wi-Fi 6 Infrastructure | Astonishingly Easy, Incredibly Smart Network Management | Industry-leading Support

Get AP305C FREE\* when you purchase 5-year ExtremeCloud™ IQ subscription and TAC/OS.

Reduce the total cost of your customers' network by adopting platforms allowing them to run multiple Extreme operating systems, provide increased product flexibility and reduce hardware obsolescence.



### AP305C Access Point with Advanced Wi-Fi 6 technology

AI-driven Wi-Fi architecture capable of self-organizing, self-learning, self-healing and self-optimizing in the most challenging environments.

- Perfect for demanding industrial environments.
- Stateful L2-L7 DPI firewall for context-based access security.
- Advanced and customizable QoS for traffic optimization.
- Extended operational temperature range.
- Integrated BLE and USB connectivity for enhanced locationdriven services and IoT connectivity.



#### Software Selectable Radios (SSR)

Support for 5 GHz and 2.4 GHz concurrent, or dual 5 GHz operation delivers optimal radio management to provide the highest level of client performance.



#### Optimal RF Management User Experience

Adaptive RF management with AI/ML functionality provide intelligent selection of the best channels and transmit power for an optimal user experience.



#### Contextualized Security and Performance Optimization

User, device, and application profiling at the edge of the network identifies and fine-tunes network access and performance based on role and privileges, ensuring secure, compliant, and high-performance wireless connectivity.

\* Blended discount across the promotional SKUs will result in free AP.

## Terms and Conditions

1. This promotion runs from June 5th to November 30th 2023. Orders must be received during the promotional period.
2. DAs generated during the promotional period are only valid for orders placed during the promotional period (*not until the expiration date stated on the DA*).
3. Promotion limited to New Business opportunities created within the promotional period.
4. Eligible ExtremeWireless™ products are the AP305C-WR and AP305C-1-WR Access Points only for the 'Free AP' offer. Other ExtremeWireless products are not included.
5. Promotional Discounts calculated against standard non-deal registration discounts
6. All standard, contractual and/or promotional distributor discounts can be applied to remaining lines where applicable.
7. Eligible SKUs CANNOT be combined with any other promotional discounts.
8. Any other Extreme Networks special project discounts must go through the standard approval process.
9. This offer does not apply to purchases made by distributors or resellers for use in their own networks, or to sales made by one reseller to another reseller, whether the purchase is intended for use in their own network or for resale.
10. Extreme Networks reserves the right of refuse/reject any claim that, in Extreme Networks' sole judgment, does not meet the specifications of this promotional offer.
11. Extreme Networks reserves the right to change or cancel any aspect of this promotion at any time.
12. This offer is void where prohibited or restricted by law.
13. Other than what is contained in this Offer, your standard contract terms and conditions will apply to any purchase made pursuant to this offer.
14. Promotion is available while stocks last. Not applicable for back-to-back orders or backlog.
15. Reseller can use Deal Registration on the entire solution, however, Deal Registration discount does not apply to the specified promotion SKU.
16. Must be purchased with matching 5-year EW/PWP ExtremeCloud IQ Pilot subscription license and TAC/OS at time of order. Other license durations and support options available via Extreme partner pricing programs.
17. **This promotion and accompanying terms and conditions apply to EMEA Distributors only** (*pan-EMEA, local, stocking and non-stockng*).



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