Performance Wireless Promotion

Reseller Reference Guide

For a limited time, take advantage of enterprise-class performance at entry-level pricing on select Access Point SKUs.**

Contact your Extreme Distributor for promotional pricing up to 80% based on region, SKU and partner level.

Use promo code **Enterprise Performance APs** in Channel Self Service.

Terms and Conditions

• This promotion runs from Oct 15, 2023 - June 30, 2024.

• Orders must be received during the promotional period.

• DAs generated during the promotional period are only valid for orders placed during the promotional period (not until the expiration date stated on the DA.)

• Eligible products are shown in the 'Eligible SKUs' table within this document. Eligibility of SKUs at promotional discount dependent on stock availability.

• All standard, contractual and/or promotional discounts can be applied to remaining lines where applicable.

• Extreme Networks reserves the right to refuse/reject any claim that, in Extreme Networks' sole judgment, does not meet the specifications of this promotional offer.

**While stocks last. Eligibility of SKUs at promotional discount is dependent on stock availability.

Terms and Conditions cont'd

• Extreme Networks reserves the right to change or cancel any aspect of this promotion at any time.

• This offer is void where prohibited or restricted by law.

• Other than what is contained in this Offer, your standard contract terms and conditions will apply to any purchase made pursuant to this offer.

• Promotion is available while stocks last. Not applicable for backlog.

• Reseller can use Deal Registration on the entire solution, however, Deal Registration discount does not apply to the specified promotion SKU.

• This promotion and accompanying terms and conditions are available through Extreme Distributors globally.

Eligible SKUs

AP305C-1: - **These are NON-BLE** models ExtremeCloud IQ Indoor WiFi 6 AP **2x2** radios with Dual 5GHz and 1x1GE port, integrated light/power sensors, AI/ML green mode, **internal antennas** and Includes Connect as listed below. Data Sheet

SKU	Domain
AP305C-1-CAN	Canada
AP305C-1-EG	Egypt
AP305C-1-FCC	United States
AP305C-1-IL	Israel
AP305C-1-WR	Rest of World*

*Note: Refer to Performance Wireless Promotion: Worldwide AP Reference Guide for country approvals.

Eligible SKUs cont'd

AP305C: ExtremeCloud IQ Indoor WiFi 6 AP **2x2** radios with Dual 5GHz and 1x1GE port. Integrated light/power sensors **BLE/Zigbee**. AI/ML green mode. **Internal antennas** and Includes Connect as listed below. Data Sheet

SKU	Domain
AP305C-FCC	United States
AP305C-IL	Israel
AP305C-WR	Rest of World*
AP305C-CAN	Canada
AP305C-EG	Egypt

AP305CX: ExtremeCloud IQ Indoor WiFi 6 AP **2x2** radios with Dual 5GHz and 1x1GE port. Integrated light/power sensors **BLE/Zigbee**. AI/ML green mode, External antenna support, **Antennas sold separately** and Includes Connect as listed below. Data Sheet

SKU	Domain
AP305CX-CAN	Canada
AP305CX-FCC	United States
AP305CX-IL	Israel
AP305CX-WR	Rest of World*

AP410C-1: These are NON-BLE models ExtremeCloud IQ Indoor **Tri Radio** WiFi 6 AP 2.4 GHz 5GHz Sensor w/ Dual 5GHz Mulitrate Port. Integrated Light power sensors, AI/ML green mode, **Internal antennas** and **T-Bar Incl Mt** (AH-ACC-BKT-AX-TB). Data Sheet

SKU	Domain
AP410C-1-CAN	Canada
AP410C-1-EG	Egypt
AP410C-1-FCC	United States
AP410C-1-IL	Israel
AP410C-1-WR	Rest of World*

AP410C: ExtremeCloud IQ Indoor **Tri Radio** WiFi 6 AP 2.4 GHz 5GHz Sensor w/ Dual 5GHz Mulitrate Port. Integrated Light power sensors, **BLE**, AI/ML green mode, **Internal antennas** and **T-Bar Incl Mt** (AH-ACC-BKT-AX-TB) as listed below Data Sheet

SKU	Domain
AP410C-CAN	Canada
AP410C-EG	Egypt
AP410C-FCC	United States
AP410C-IL	Israel
AP410C-WR	Rest of World*

AP510C: ExtremeCloud IQ Indoor WiFi6 AP 4x4 radios 2.5 GbE & 1 GbE port. Integrated light/power sensors BLE. AI/ML green mode. **Internal antennas,** T-Bar Incl Mt (AH-ACC-BKT-AX-TB). Includes Connect. All regulatory domains World Sku as listed below. Data Sheet

SKU	Domain
AP510C-WW	World Sku*

AP510CX: ExtremeCloud IQ Indoor WiFi6 AP **4x4** radios 2.5 GbE & 1 GbE port. Integrated light/power sensors BLE. AI/ML green mode**. External antennas,** T-Bar Incl Mt (AH-ACC-BKT-AX-TB). Includes Connect. All regulatory domains World Sku as listed below. Data Sheet

SKU	Domain
AP510CX-WW	World Sku*

PoE 802.3AT Power Injector

SKU	Descriptions
PD-9001GR-ENT	SINGLE PORT 802.3AT COMPLIANT MIDSPAN

*Note: Refer to Performance Wireless Promotion: Worldwide AP Reference Guide for country approvals.