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Netskope Managed Services

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+ Announcing our
Netskope Partner of the Year Award Winners

+ Congratulations
Exclusive Networks

+ Distribution Partner of the Year

The Netskope Cloud Security Platform is designed to protect your customers' SaaS, IaaS, and web use and provide them with a single control point for their cloud apps.

This should save them time and give them confidence in their improved security posture. But in any complex IT environment, where user, data, and application priorities are changing every day, your customers' policies can quickly become outdated, and solution features update, so taking a set-and-forget approach isn't an option.

Critical to the success of any Netskope Cloud Security Platform investment is an ongoing strategy for platform configuration, optimisation, and management. The platform needs constant attention from those qualified to know how to get the best out of it. For customers without resources or the appetite to manage the Netskope Cloud Security Platform themselves, a managed service is the only sure way to ensure that change doesn't go unnoticed.

Exclusive Networks' Netskope Co-Managed and Managed Services provide continual monitoring and management of the Netskope Cloud Security Platform, along with best practice advice, reporting and recommendations. Customers simply choose how much management control they want by selecting the managed service level that best suits their needs.

By managing, fine-tuning, and updating the Netskope Cloud Security Platform daily, we help to fill people, skill, and knowledge gaps, so customers can realise the full potential of their Netskope solution, and achieve optimum results and business value.

READY FOR ANYTHING

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How the Service Works

Netskope Co-Managed Service

Our Netskope Co-Managed Service is intended for customers with technical teams that want to co-manage the Netskope Cloud Security Platform once deployed and optimised. A Co-Managed Service is the best choice for customers who intend to assume all Netskope Cloud Security Platform and programme management duties and responsibilities but need additional Netskope Subject Matter Expert (SME) support in year 1.

Included in this service:

1 Provision user identities, groups, and organisation units from either Active Directory or one of the supported Cloud Identity Directories to the Netskope Cloud Security Platform.

2 Manage Single Sign On and Role Based Access Control for Netskope Tenant Admin Console.

Manage Forensics and Incident Management.

Manage in-scope Netskope solution, activate users, configure policies, and support production pilot groups.

3 Integrate Netskope with other supported security tools using Cloud Exchange.

4 Create deliverables (HLD and As-Built Document) and perform knowledge transfer.

5 Ongoing management: Provide policy advice and support.

Customise reports and dashboards.

Provide technical support.

Netskope Fully Managed Service

Intended as a full service for customers without resources or the appetite to manage their Netskope Cloud Security Platform and programme, our Netskope Fully Managed Service includes daily operations, except for Security Incident and Event Management.

Included in this service:

Everything from our Netskope Co-Managed Service, plus the following:

+ Policy management

+ Subject matter expert support

+ P1 / P2 technical support

+ Value realisation / feature updates

+ Security governance planning & strategy sessions, including quarterly service and operation reviews and cadence meetings customised to customer needs

Service Benefits

Offer fixed-cost managed services that maximise Netskope Cloud Security Platform value

Expand your Netskope deal and make it more margin rich

Continuously operate and improve your customers' Netskope programme

Free up internal customer resources by offloading management to experts with decades of experience

Leverage our global technical bench of highly qualified engineers

Shorten sales cycles and create happier customers through our team of experts

Exclusive Networks Value

Single point of contact for Netskope project and service delivery

NSCI&I Certified Engineers across the globe

Service capacity bursting capability for extended engineer availability

Network of 10,000+ engineers in 150+ countries for hardware preparation & deployment services

Best-in-class services assessed using industry recognised NPS scoring

Learn More

To discuss our Netskope Onboarding Service, get in touch with us today at **netskopeservices@exclusive-networks.com**

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About Exclusive Networks

We're a global, trusted cybersecurity specialist for digital infrastructure, helping to drive the transition to a totally trusted digital future for all people and organisations.

With offices in 46 countries and the ability to service customers in over 170 countries across five continents, our unique 'local sale, global scale' operating model combines the extreme focus and familiarity of local independents with the scale and service delivery of a single worldwide cybersecurity powerhouse.

This approach means customers can capitalise early on rapidly evolving cybersecurity technologies and transformative business models, and offers them greater opportunity, relevance, and value. For more information visit https://www.exclusive-networks.com/