



# Netskope Onboarding Service



When implementing the Netskope Cloud Security Platform for the first time, we often witness enthusiastic, but under-skilled or under-resourced customers attempting deployment themselves and quickly finding they need help.

Faced with a busy schedule, they underestimate the time and expertise needed to reach project closure. Failure to onboard the Netskope Cloud Security Platform efficiently and successfully from the start inevitably leads to project overruns, hampers solution performance, and slows time to value.

But with Exclusive Networks' Netskope Onboarding
Service, our experience ensures that each Netskope
Cloud Security Platform deployment is completed
promptly and to Netskope best practice by our global
network of engineers. Our service helps customers to
get their Netskope Cloud Security Platform deployment
right first time – on time, reduce risk, benefit from the
full power of the platform, and boost ROI.

Our onboarding bundles are perfectly suited to customers that require a remote installation or configuration. The most frequently requested bundle includes Netskope Cloud Security Platform Foundational Deployment, Next Generation Secure Web Gateway (NG-SWG) Deployment, and API-Based Cloud Access Security Broker (API-CASB) Deployment, as detailed below.

# **How the Service Works**

#### Netskope Cloud Security Platform Foundational Deployment Service

Our Netskope Cloud Security Platform Foundational Deployment Service installs the foundation of your Netskope **Cloud Security Platform.** 

#### Service steps:

- Service discovery, agree project goals and timelines, create project plan & High-Level Design (HLD).
- Integrate Netskope Cloud Security Platform with other supported security tools using Cloud Exchange. Includes up to 3 plugins.
- Provision user identities, groups, and organisation units from either Active Directory or one of the supported Cloud Identity Directories to the Netskope Cloud Security Platform.
- Create deliverables (HLD and As-Built Document) and perform knowledge transfer.
- Deploy Single Sign On (SSO) and Role Based Access Control (RBAC) for Netskope Tenant Admin Console. Deploy Forensics and Incident Management. Deploy foundational steering mechanisms and baseline out-of-the-box policies.

## Next Generation Secure Web Gateway (NG-SWG) Deployment Service

Netskope NG-SWG is the foundation for SSE web and cloud inline security providing threat and data protection. With the NG-SWG Deployment Service, we'll:

Deploy NG-SWG for endpoint platforms using Netskope Client and/or IPsec/Generic Routing Encapsulation (GRE) tunnels. Activate users, configure SWG policies, and support production pilot group(s).

Designed for customers with the following user count tiers, this service allows for:

<1,000 Users	1,001 -5,000 Users	5,001 -10,000 Users	10,001 -50,000 Users
1 location	2 locations	3 locations	4 locations
(2 IP/GRE tunnels)	(4 IP/GRE tunnels)	(6 IP/GRE tunnels)	(8 IP/GRE tunnels)
1 steering method	1 steering method	2 steering methods	3 steering methods
3 policies	8 policies	12 policies	20 policies
3 production pilot	4 production pilot	5 production pilot	6 production pilot
groups	groups	groups	groups







## API-Based Cloud Access Security Broker (API-CASB) Deployment Service

Netskope CASB enables customers to manage the unintentional or unapproved movement of sensitive data between cloud app instances and in the context of app risk and user risk. With the API-Based Cloud Access Security Broker (API-CASB) Deployment Service, we'll:

Deploy connections to managed cloud apps.

Activate users and configure CASB API policies to act on the exposure of sensitive data at rest.

Perform data at rest scanning for threat data.

Provide overview of dashboards.

Designed for customers with the following user count tiers, this service allows for:

<1,000 Users	1,001 -5,000 Users	5,001 -10,000 Users	10,001 -50,000 Users
3 connections	8 connections	12 connections	20 connections
3 policies	8 policies	12 policies	20 policies

## **Service Benefits**

Remote technical assistance and installation

Fixed outcome scope of work

Service options from SMB to Enterprise

Deliverables include as-built documents and customer knowledge transfer

## **Exclusive Networks Value**



Single point of contact for Netskope project and service delivery



NSCI&I Certified Engineers across the globe



Service capacity bursting capability for extended engineer availability



Network of 10,000+ engineers in 150+ countries for hardware preparation & deployment services



Best-in-class services assessed using industry recognised NPS scoring







## **Learn More**

To discuss our Netskope Onboarding Service, get in touch with us today at netskopeservices@exclusive-networks.com

## **About Exclusive Networks**

We're a global, trusted cybersecurity specialist for digital infrastructure, helping to drive the transition to a totally trusted digital future for all people and organisations.

With offices in 46 countries and the ability to service customers in over 170 countries across five continents, our unique 'local sale, global scale' operating model combines the extreme focus and familiarity of local independents with the scale and service delivery of a single worldwide cybersecurity powerhouse.

This approach means customers can capitalise early on rapidly evolving cybersecurity technologies and transformative business models, and offers them greater opportunity, relevance, and value. For more information visit https://www.exclusive-networks.com/



