

Exclusive Networks Services

2022 Matrix

Increase Revenue and Customer Value

Vendor	Pre-Sales	Demo	Install or Configure	Training	Support	Finance	X-OD	ENCS	MSSD
 exabeam	✗	✗	✗	✗	✗	✓	✗	✗	✗
 f5	✓	✓	✓	✗	✗	✓	✗	✗	✗
 FORESCOUT	✓	✓	✓	✓	✗	✓	✗	✓	✗
FORTINET	✓	✓	✓	✓	✗	✓	✓	✓	✓
Gigamon®	✗	✗	✗	✗	✓	✓	✗	✓	✗
 Infoblox NEXT LEVEL NETWORKING	✓	✓	✓	✓	✓	✓	✗	✓	✗
 netskope	✓	✓	✓	✗	✗	✓	✗	✓	✗
 NOZOMI NETWORKS	✗	✗	✗	✗	✗	✓	✗	✓	✗
 paloalto NETWORKS	✓	✓	✓	✓	✓	✓	✓	✓	✓
proofpoint	✓	✓	✓	✗	✗	✓	✓ **	✓	✗
 SentinelOne™	✓	✓	✓	✗	✓	✓	✓ *	✗	✗
 TANIAM	✗	✗	✗	✗	✓	✗	✗	✗	✗
 THALES Building a future we can all trust	✓	✓	✓	✓	✓	✓	✗	✓	✗

Data Centre Transformation

Vendor	Pre-Sales	Demo	Install or Configure	Training	Support	Finance	X-OD	ENCS	MSSD
 JUNIPER NETWORKS	✓	✓	✓	✗	✗	✓	✗	✗	✗
 NUTANIX™	✗	✗	✗	✓	✗	✓	✗	✓	✗
 rubrik	✗	✗	✗	✗	✗	✓	✗	✓	✗
 silver peak®	✗	✗	✗	✗	✗	✓	✗	✓	✗
 wasabi®	✗	✗	✗	✗	✗	✗	✓	✗	✗



Exclusive Networks

Alresford House, Mill Lane, Alton, Hampshire, GU34 2QJ

Tel: +44 (0)845 521 7217

Tel: +44 (0)1420 548248

Email

Professional Services & Training: servicesprojectoffice_uk@exclusive-networks.com

Support: 24x7@exclusive-networks.com

X-OD: XoD_UK@exclusive-networks.com

ENCS: encs_uk@exclusive-networks.com

MSSD: MSSD@exclusive-networks.com

Finance: financing_uk@exclusive-networks.com