



Exclusive Networks Services

2024 Matrix

Increase Revenue and Customer Value

Cyber and Network Security



Vendor	Pre-Sales	Demo	Install or Configure	Training	Support	Finance	X-OD	MSSD
HPE aruba networking	✗	✗	✗	✗	✗	✓	✗	✗
exabeam	✗	✗	✗	✗	✗	✓	✗	✗
FORTINET	✓	✓	✓	✗	✓	✓	✗	✗
FORESCOUT	✓	✓	✓	✓	✗	✓	✗	✗
Gigamon®	✗	✗	✗	✗	✗	✓	✗	✗
infoblox	✓	✓	✓	✓	✓	✓	✗	✗
netskope	✓	✓	✓	✗	✗	✓	✗	✗
NOZOMI NETWORKS	✗	✗	✗	✗	✗	✓	✗	✗
paloalto NETWORKS	✓	✓	✓	✓	✓	✓	✓**	✓
SentinelOne	✓	✓	✓	✗	✓	✓	✓*	✗
TANIUM	✗	✗	✗	✗	✓	✓	✗	✗
THALES <small>Building a future we can all trust</small>	✓	✓	✓	✓	✓	✓	✗	✗
ThriveDX	✗	✗	✗	✗	✗	✗	✓	✗
mimecast	✓	✓	✓	✗	✗	✓	✓	✓
rubrik	✗	✗	✗	✗	✗	✓	✗	✗
wasabi	✗	✗	✗	✗	✗	✗	✓	✗



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