

Double the Services, Half the Cost!



Help ensure your customers' critical applications and services remain operational and protected, even during hardware failures or other disruptions, with our high-availability promotion.

What's in it for you?

Get free FortiGuard services on the second FortiGate Next-Generation Firewall (NGFW) when FortiGate NGFWs are purchased with FortiGuard bundles in a high-availability pair. When a customer purchases two firewalls, they only pay for the services on the first firewall; services for the second is free.

What's in it for your customers?

A Fortinet product that protects them during downtime without paying for services on that product while it's down. When your customer buys two firewalls and services on the first, the services on the second are free. Your customers end up with services to protect them during downtime at no extra cost.

Eligible FortiGate models:

FortiGate 40F, 60F, 61F, 80F, 81F, 100F, and 101F appliances with any of the following AI-powered FortiGuard services:

- Advanced Threat Protection (ATP) one-year, three-year, or five-year subscription
- Unified Threat Protection (UTP) one-year, three-year, or five-year subscription
- Enterprise Protection (ENT) one-year, three-year, or five-year subscription

Terms and Conditions

This program:

- Only applies to approved products described in this flyer
- Is available for new business only (renewals are not eligible)
- Starts on January 8, 2024 and ends at 11:59 p.m. PT on June 30, 2024
- Is only valid for sales of eligible products during the program term
- Is only valid for all Global Fortinet Partners
- May be combined with deal registration but cannot be stacked with any other promotion or product-based incentive
- Is void where prohibited by law

Process and Program Details

Contact your Fortinet Channel Account Manager to help you redeem this promotion.

Dates: Jan. 8 to June 30, 2024

Partner eligibility:
Fortinet Partners Globally

Qualifying products:
See models below



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Fortinet reserves the right to amend or cancel this program at any time, to add or subtract eligible products, and to raise or lower the amount of discount at any time for any reason, without notice. The decisions of Fortinet are binding and final on all matters relating to this program.

Nothing herein represents any binding commitment by Fortinet, and Fortinet disclaims all warranties, whether express or implied, except to the extent Fortinet enters into a binding written contract, signed by Fortinet's General Counsel. Fortinet disclaims in full any guarantees.

Notwithstanding anything to the contrary, by participating in this program, resellers and distributors understand and acknowledge that Fortinet cannot bind the distributor and that the pricing herein shall be negotiated between reseller and the distributors.

Distributors and resellers understand and acknowledge that Fortinet in no way controls or influences the pricing set between a distributor and reseller, which is set between those parties independently and at their sole and absolute discretion.



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