MSSD SOC

It can take 4 years to build a mature 24/7 SOC. For partners who seek to profit from managed security services right away – with zero channel conflict or any investment in infrastructure or skills – Exclusive Networks offers a complete, global SOC-based capability to build new revenue streams rapidly and without risk.

24/7 GLOBAL SOC INFRASTRUCTURE
Key features of our SOC infrastructure include:
- Permanently staffed 24/7
- Comprehensive SOC portal for live status and reporting tickets
- Email/phone/portal enquiries answered by accredited and experienced engineers
- ISO 27001 and ISO 9001 certified webscale security automation and orchestration platform
- High levels of resilience and redundancy

YOUR LAUNCHPAD FOR CYBERSECURITY SERVICES
All MSSD services from Exclusive Networks:
- Are 100% channel; only for partners to sell to end customers.
- Include service management reporting and security improvement advisories as standard
- Come in a range of contract terms

SERVICES OVERVIEW
Partner with Exclusive Networks and gain access to compelling MSS offerings that capitalise on the growing enterprise demand for security-as-a-service.

MSSD SOC: Monitoring & Alerting
- A comprehensive monitoring and alerting service with threat event and root cause analysis

MSSD SOC: Monitoring & Alerting + Prevention & Countermeasures
- Comprehensive monitoring and alerting PLUS additional, actively managed service capabilities such as proactive updates and policy management.

SUMMARY OF KEY BENEFITS
- Provide world-class managed security services
- Generate significant MSS revenues without investing in infrastructure or skills
- Capitalise on the growing enterprise demand for security-as-a-service
- Extend the value of cybersecurity deals and engagements
- Develop profitable new service-based income streams without experiencing channel conflict
- Strengthen customer relationships
- Increase deal sizes and convert more biz dev opportunities
- Achieve competitive advantage
MSSD SOC: MONITORING

Monitoring Service for Cybersecurity Solutions

As cybersecurity challenges grow in scale, scope and complexity, Exclusive Networks’ MSSD SOC: Monitoring & Alerting service allows partners to answer rising demand among end customers for managed security services. Driven by our global 24/7 SOC, MSSD SOC: Monitoring & Alerting is the perfect foundation for enabling customer ROI from cybersecurity deployments at a predictable recurring cost, with no need for expensive infrastructure, resources or skills.

SERVICE OVERVIEW

MSSD SOC: Monitoring & Alerting is a comprehensive SOC-based monitoring and alerting service driven by our webscale security automation and orchestration platform. It incorporates:

- Threat Event Enrichment, Analysis and Correlation
- Incident Monitoring, Alerting and RCA
- Remote Breach Support
- Security Dashboard
- Compliance Reporting
- AI-based threat hunting (*)
- Post-breach investigation (*)
- Service management reporting
- Security improvement advisories

(*) Requires XDR

The standard service operates to a 4-hour response time and 8-hour resolve time, and currently supports the following vendor solutions:

- Palo Alto Networks (NGFW, TRAPS, CORTEX-XDR, PRISMA, Redlock)
- Fortinet (NGFW)

100% CHANNEL READY

MSSD SOC: Monitoring & Alerting is a 100% channel product, exclusively for partners to sell to end customers:

- You choose the contract terms (1 / 2 / 3 years)
- Comprehensive SOC portal for live status and reporting tickets
- Email/phone/portal enquiries answered by accredited and experienced engineers

SUMMARY OF KEY BENEFITS

- A world-class, foundational managed security service you can offer today to your customers
- No channel conflict and no need to invest in infrastructure or skills
- Capitalise on the cyber skills shortage and growing enterprise demand for security-as-a-service
- Higher lifetime value (LTV)
- Easier cross-sell and upsell
- More loyalty
- Monthly recurring revenue
- Competitive advantage
- Increased market relevance
- Closer, more strategic customer relationships
**MSSD SOC: MONITORING + PREVENTION & COUNTERMEASURES**

Monitoring, Prevention & Countermeasures Service for Cybersecurity Solutions

With **MSSD SOC: Monitoring + Prevention & Countermeasures**, partners can provide a complete reactive and proactive managed security service with no need for expensive infrastructure, resources or skills. This premium offering builds on the foundation of the **MSSD SOC: Monitoring** service to maximise strategic value both for partners and their end customers.

**SERVICE OVERVIEW**

**MSSD SOC: Monitoring & Alerting + Prevention & Countermeasures** combines a comprehensive SOC-based monitoring and alerting service with managed capabilities for dynamic network environments, including proactive software upgrades and policy management – all driven by our webscale security automation and orchestration platform. It incorporates:

- Monitoring & Alerting
  - Threat Event Enrichment, Analysis and Correlation
  - Incident Monitoring, Alerting and RCA
  - Remote Breach Support
  - Security Dashboard
  - Compliance Reporting
  - AI-based threat hunting (*)
  - Post-breach investigation (*)

- Service management reporting
- Security improvement advisories

The standard service operates to a 4-hour response time and 8-hour resolve time, and currently supports the following vendor solutions:

- Palo Alto Networks (NGFW, TRAPS, XDR, PRISMA, Redlock)
- Fortinet (NGFW)

(*) Requires XDR

**100% CHANNEL READY**

**MSSD SOC: Monitoring & Alerting + Prevention & Countermeasures** is a 100% channel product, exclusively for partners to sell to end customers.

- You choose the contract terms (1 / 2 / 3 years)
- Comprehensive SOC portal for live status and reporting tickets
- Email/phone/portal enquiries answered by accredited and experienced engineers

**SUMMARY OF KEY BENEFITS**

- A complete reactive and proactive managed security service you can offer today to your customers
- No channel conflict and no need to invest in infrastructure or skills
- Capitalise on the cyber skills shortage and growing enterprise demand for security-as-a-service
- Higher lifetime value (LTV)
- Easier cross-sell and upsell
- More loyalty
- Monthly recurring revenue
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