



Netskope Onboarding Service



When implementing the Netskope Platform for the first time, we often witness enthusiastic, but under-skilled or under-resourced customers attempting deployment themselves and quickly finding they need help.

Faced with a busy schedule, they underestimate the time and expertise needed to reach project closure. Failure to onboard the Netskope Platform efficiently and successfully from the start inevitably leads to project overruns, hampers solution performance, and slows time to value.

But with Exclusive Networks' Netskope Onboarding Service, our experience ensures that each Netskope Platform deployment is completed promptly and to Netskope best practice by our global network of engineers. Our service helps customers to get their Netskope Platform deployment right first time – on time, reduce risk, benefit from the full power of the platform, and boost ROI.

Our onboarding bundles are perfectly suited to customers that require a remote installation or configuration. The most frequently requested bundle includes Netskope Platform Foundational Deployment, Secure Access Service Edge (SASE) Deployment, Next Generation Secure Web Gateway (NG-SWG) Deployment, API-Based Cloud Access Security Broker (API-CASB) Deployment, Cloud Inline (CLINL) Deployment, and Zero Trust Network Access (ZTNA) Deployment, as detailed below.





How the Service Works

Netskope Platform Foundational Deployment Service

Our Netskope Platform Foundational Deployment Service installs the foundation of your Netskope Platform.

Service steps:

- 1** Service discovery, agree project goals and timelines, create project plan & High-Level Design (HLD).
- 2** Provision user identities, groups, and organisation units from either Active Directory or one of the supported Cloud Identity Directories to the Netskope Platform.
- 3** Deploy Single Sign On (SSO) and Role Based Access Control (RBAC) for Netskope Tenant Admin Console. Deploy Forensics and Incident Management. Deploy foundational steering mechanisms and baseline out-of-the-box policies.
- 4** Integrate Netskope Platform with other supported security tools using Cloud Exchange. Includes up to 3 plugins.
- 5** Create deliverables (Project Plans, RAID Log, Status Report) and perform knowledge transfer.

Netskope Secure Access Service Edge (SASE) Deployment

Netskope's SASE solution contains integrated security technologies for complete data security.

With the SASE Deployment service, we'll:

- Deploy Netskope SASE to include Netskope Zero Trust Network Access (ZTNA*), Next Gen Secure Web Gateway (NG-SWG), Cloud Firewall (CFW), Standard or Advanced Data Loss Prevention (DLP), Predefined User Entity Behavior Analysis (UEBA), and Advanced Analytics. *The service is also available without ZTNA.

Designed for customers with the following user count tiers, this service allows for:

1-500 Users	501-1,000 Users	1,001-2,500 Users	2,501-5,000 Users	5,001-10,000 Users
Includes up to:	Includes up to:	Includes up to:	Includes up to:	Includes up to:
1 steering mechanism	1 steering mechanism	1 steering mechanism	1 steering mechanism	2 steering mechanisms
2 GRE/IPSec tunnels	2 GRE/IPSec tunnels	2 GRE/IPSec tunnels	4 GRE/IPSec tunnels	6 GRE/IPSec tunnels
5 ZTNA private apps & policies	8 ZTNA private apps & policies	10 ZTNA private apps & policies	15 ZTNA private apps & policies	20 ZTNA private apps & policies
2 ZTNA publishers	2 ZTNA publishers	4 ZTNA publishers	6 ZTNA publishers	8 ZTNA publishers
3 NG-SWG policies	6 NG-SWG policies	8 NG-SWG policies	10 NG-SWG policies	12 NG-SWG policies
10 CFW apps	12 CFW apps	15 CFW apps	20 CFW apps	20 CFW apps
Std. Or Adv. Threat	Std. Or Adv. Threat	Std. Or Adv. Threat	Std. Or Adv. Threat	Std. Or Adv. Threat
3 Std. or Adv. DLP rules	3 Std. or Adv. DLP rules	3 Std. or Adv. DLP rules	3 Std. or Adv. DLP rules	3 Std. or Adv. DLP rules
Predefined UEBA	Predefined UEBA	Predefined UEBA	Predefined UEBA	Predefined UEBA
Adv. Analytics	Adv. Analytics	Adv. Analytics	Adv. Analytics	Adv. Analytics

Next Generation Secure Web Gateway (NG-SWG) Deployment Service

Netskope NG-SWG is the foundation for SASE web and cloud inline security providing threat and data protection. With the NG-SWG Deployment Service, we'll:

- Deploy NG-SWG for endpoint platforms using Netskope Client and/or IPsec/Generic Routing Encapsulation (GRE) tunnels.
- Activate users, configure SWG policies, and support production pilot group(s).

Designed for customers with the following user count tiers, this service allows for:

1-500 Users	501-1,000 Users	1,001-2,500 Users	2,501-5,000 Users	5,001-10,000 Users
Includes up to:	Includes up to:	Includes up to:	Includes up to:	Includes up to:
1 steering mechanism	1 steering mechanism	1 steering mechanism	2 steering mechanisms	2 steering mechanisms
2 GRE/IPSec tunnels	2 GRE/IPSec tunnels	2 GRE/IPSec tunnels	4 GRE/IPSec tunnels	6 GRE/IPSec tunnels
3 NG-SWG policies	6 NG-SWG policies	8 NG-SWG policies	10 NG-SWG policies	12 NG-SWG policies
Std. Threat	Std. Threat	Std. Threat	Std. Threat	Std. Threat
3 Std. DLP rules	3 Std. DLP rules	3 Std. DLP rules	3 Std. DLP rules	3 Std. DLP rules
Std. UEBA	Std. UEBA	Std. UEBA	Std. UEBA	Std. UEBA

API-Based Cloud Access Security Broker (API-CASB) Deployment Service

Netskope CASB enables customers to manage the unintentional or unapproved movement of sensitive data between cloud app instances and in the context of app risk and user risk. With the API-Based Cloud Access Security Broker (API-CASB) Deployment Service, we'll:

- Deploy connections to managed cloud apps.
- Activate users and configure CASB API policies to act on the exposure of sensitive data at rest.
- Perform data at rest scanning for threat data.
- Provide overview of dashboards.

Designed for customers with the following user count tiers, this service allows for:

1-500 Users	501-1,000 Users	1,001-2,500 Users	2,501-5,000 Users	5,001-10,000 Users
Includes up to:	Includes up to:	Includes up to:	Includes up to:	Includes up to:
5 CASB-API policies	8 CASB-API policies	10 CASB-API policies	12 CASB-API policies	16 CASB-API policies
3 CASB-API integrations	4 CASB-API integrations	5 CASB-API integrations	6 CASB-API integrations	8 CASB-API integrations
Std. Threat	Std. Threat	Std. Threat	Std. Threat	Std. Threat
3 Std. DLP rules	3 Std. DLP rules	3 Std. DLP rules	3 Std. DLP rules	3 Std. DLP rules
Std. UEBA	Std. UEBA	Std. UEBA	Std. UEBA	Std. UEBA

Cloud Inline (CLINL) Deployment Service

Netskope Cloud Inline Protection provides Inline monitoring and protection for Cloud apps. With the CLINL Deployment Service, we'll:

- Deploy Netskope Cloud Inline for multiple endpoint platforms using the Netskope Client.

Designed for customers with the following user count tiers, this service allows for:

1-500 Users	501-1,000 Users	1,001-2,500 Users	2,501-5,000 Users	5,001-10,000 Users
Includes up to:	Includes up to:	Includes up to:	Includes up to:	Includes up to:
1 steering mechanism	1 steering mechanism	1 steering mechanism	1 steering mechanism	2 steering mechanisms
3 Cloud Inline policies	5 Cloud Inline policies	6 Cloud Inline policies	8 Cloud Inline policies	12 Cloud Inline policies
Std. Threat	Std. Threat	Std. Threat	Std. Threat	Std. Threat
3 Std. DLP rules	3 Std. DLP rules	3 Std. DLP rules	3 Std. DLP rules	3 Std. DLP rules
Std. UEBA	Std. UEBA	Std. UEBA	Std. UEBA	Std. UEBA
Std. Analytics	Std. Analytics	Std. Analytics	Std. Analytics	Std. Analytics
3 production pilot groups	3 production pilot groups	3 production pilot groups	5 production pilot groups	5 production pilot groups

Zero Trust Network Access (ZTNA) Deployment Service

Netskope Zero Trust Network Access seamlessly connects users anywhere to private resources everywhere. With the ZTNA Deployment Service, we'll:

- Configure the ZTNA solution for Windows and iOS endpoint platforms.
- Include the deployment of private application and private application-based policies, Netskope publishers, and production pilot group support.

Designed for customers with the following sizing tiers, this service allows for:

Small	Medium	Large	Extra Large
Includes up to:	Includes up to:	Includes up to:	Includes up to:
5 ZTNA private apps	8 ZTNA private apps	10 ZTNA private apps	15 ZTNA private apps
2 ZTNA publishers	2 ZTNA publishers	4 ZTNA publishers	6 ZTNA publishers
5 ZTNA policies	5 ZTNA policies	8 ZTNA policies	10 ZTNA policies
1 production pilot group	1 production pilot group	1 production pilot group	2 production pilot group

Service Benefits

- Remote technical assistance and installation
- Service options from SMB to Enterprise
- Maximised value from the Netskope deployment, minimising risk
- Enhanced metrics aligned to business practices and requirements
- Fixed outcome scope of work
- Deliverables include as-built documents and customer knowledge transfer
- Enhanced data and cloud security policies aligned to business needs
- Alignment to industry-specific compliance requirements and ever-changing regulatory environments

Exclusive Networks Value



Single point of contact for Netskope project and service delivery



NSCI&I Certified Engineers across the globe



Service capacity bursting capability for extended engineer availability



Network of 10,000+ engineers in 150+ countries for hardware preparation & deployment services



Best-in-class services assessed using industry recognised NPS scoring

Learn More

To discuss our Netskope Onboarding Service, get in touch with us today at netskopeservices@exclusive-networks.com